NUTRIENT BUDGETS/ANALYSIS

Woldwide 1, 2, SH96 & Marcel Block (Supplementary Report – Horner Block) Overseer FM Ver 6.3.2– 14/09/19



Executive Summary

This analysis has been prepared as part of a land use consent application to increase the number of dairy cows on Woldwide One Limited (WOL) and Woldwide Two Limited (WTL), while increasing the number of cows wintered off paddock in animal housing and removing the in paddock winter grazing of both mature mixed age cows and young stock. The overall objectives of the changes are to remove on-paddock winter grazing from the property, which has a high environmental impact and can negatively impact cow condition, and improve farm profitability by grazing additional dairy cows on the land previously used for winter grazing and silage production.

The properties are located in the Heddon Bush area of Southland and are comprised of 502ha of land currently comprised of two dairy platforms and a support block. The farm is predominately flat and sits within the Central Plains (77%) and Oxidising (23%) Physiographic Zones.

The nutrient budgets have been developed using Overseer FM 6.3.2 and the "Overseer Best Practice Data Input Standards, March 2018". Four pre-expansion nutrient budgets (2013/14 – 2016/17) and a proposed post-expansion nutrient budget have been completed to inform the land use consent application to increase dairy cow numbers.

	13/14*	14/15	15/16	16/17	Average
Total N Loss (kg)	19489	23347	19440	20747	20756
N Loss/ha (kg)	41 (15)	47	39	41	42
Total P Loss (kg)	352	381	368	363	366
P Loss/ha (kg)	0.7 (0.2)	0.8	0.7	0.7	0.7
Pasture Grown Kg/DM/ha/yr (Dairy Platforms)	15,207	15,700	15,212	16,081	15,550

Modelled results from the 5 scenarios are presented below:

*See Section 7.1 & 10.1 for the makeup of these results

	Proposed	% Change From Pre-Expansion Average
Total N Loss (kg)	19378	-6.6
N Loss/ha (kg)	39	-
Total P Loss (kg)	358 (344)*	-2.2 (-6.0)
P loss/ha (kg)	0.7	-
Pasture Grown	15,944	-
Kg/DM/ha/yr		

*Additional P reductions calculated outside of Overseer (See Phosphorus Mitigation Plan)





Using Overseer, combined nutrient budgets have been developed for WOL, WTL and the Support Block, comparing the nutrient loss of the pre-expansion farm systems against the proposed farm system. Overseer has predicted that the nitrogen and phosphorus loss will decrease

Key drivers for the reduction in nitrogen loss are:

- Removal of winter and summer crop
- Removal of cows wintered outside on crop or grass
- Expansion of the size and use of the wintering barn facilities
- More efficient use of nitrogen fertiliser

Key drivers for the reduction in phosphorus loss are:

- Decrease in winter crop area
- Maintaining Olsen P at a target level of 30
- Expansion in the size and use of the wintering barn facilities (less wintering)

A supplementary section has been added to this report outlining the current and proposed nutrient budgets for the Horner Block (HB). The HB is a 160ha piece of land to the south west of WOL that is used for producing silage (cut and carry). HB receives wintering barn slurry from WOL and Woldwide 3 Limited.





Table of Contents

1.0	Farm Goals (Al	be De Wolde)	4
2.0	Proposal Overv	view	4
3.0	Property Over	view	5
4.0	Key Applicable	Regulations	6
5.0	Overseer Versi	ion and Protocols	7
6.0	Overseer Limit	ations	7
7.0	Pre-Expansion	Land Use	8
7.1	August 2013	– June 2014	9
7.2	August 2014	– June 201510	0
7.3	August 2015	– June 20161	2
7.4	August 2016	– June 20171	3
8.0	Proposed Land	l Use14	4
9.0	Modelling Inpu	ıts1!	5
9.1	Blocks		5
9.2	Climate Data		7
9.3	Farm System	Inputs1	7
10.0	Modelling Res	ults	2
10.1	Pre-Expansion	n Results2	2
10.2	·	on Results	
11.0	Modelling Con	clusions	3
12.0	Supplementary	y Report – Horner Block	4
12.1	Modelling Inp	outs – Horner Block	5
12			
		Data 2	
12	2.1.3 Farm Sys	tem Inputs	6

- Appendix 1 Soil Survey/Farm Map
- Appendix 2 Nutrient Budgets and Block Reports
- Appendix 3 Nutrient Budget Evidence



1.0 Farm Goals (Abe De Wolde)

Sustainability (environmental, economic and social) has been at the core of all we do at Woldwide Farming group. To us these principles flow out of a desire to be good stewards and they are all interlinked as shown in the picture below. (Please feel free to visit our website <u>www.woldwide.nz</u> to read the full story)



We were the first to build free stall barns in Southland to reduce outside crop wintering and we were the first (and only) ones to feed fresh grass to our cows in winter to reduce silage making losses and runoff. In 2013 we were supreme winners of the 2013 Southland Ballance Farm Environment Awards.

Ever since we came to New Zealand we have been trying to improve the sustainability of our farms with a long decision-making horizon and an innovative mind-set.

The proposed changes to the farms will enable us to take the next step on this journey; this plan will enable us to reduce fodder beet wintering further and we will be able to use our support land for fresh grass harvesting in winter rather than having to winter graze 1000 head of young stock on our lighter, high N loss soils. The utilisation of cow housing enables nutrients to be contained over winter and used to grow more grass and produce more food when the soil temperature rises and grass starts to grow again in the spring.

2.0 Proposal Overview

This analysis has been prepared as part of a proposal to increase the number of dairy cows on Woldwide One Limited (WOL) and Woldwide Two Limited (WTL), while increasing the number of cows wintered off paddock in animal housing and removing the in paddock winter grazing of both mature mixed age cows and young stock. The overall objectives of the changes are to remove onpaddock winter grazing from the property, which has a high environmental impact and can negatively impact cow condition, and improve farm profitability by grazing additional dairy cows on the land previously used for winter grazing and silage production.





The current effective land area of WOL and WTL is 388ha with total consented cow numbers of 1340. It is proposed to increase the land area of WOL and WTL to 502ha (479ha effective) by utilising the areas currently known as SH96 and Marcel Block to the north of WTL. In order to effectively utilise this land as part of the dairy platform it is proposed to increase total cow numbers by 160 to 1500.

At an operational level the property is currently split into two separate dairy farms and a support block (SH96 & Marcel). The dairy farms have individual discharge permits associated with them and the SH96 and Marcel Blocks have land use consent for dairying farming of cows that was granted in October 2017. Single land use, discharge and waters consent are being applied for to cover the overall expansion of both properties. This provides operational flexibility for the applicant and also allows a holistic assessment of environmental effects and proposed mitigations to be carried out.

Modelling has been carried out using Overseer FM Version 6.3.2 based on the property as a whole, however at a block level the pre-expansion budgets are broken down into the three farming enterprises to reflect the different fertiliser, feed and cropping regimes. The proposed budget does not individualise the farming enterprises as the entire property will be run as a dairy platform with WOL and WTL having the same size wintering facilities and similar land areas. The pre-expansion average losses have been derived by modelling the actual lawful use of the land (not consented maximums) from August 2013 through to July 2017 and comparing those losses to the proposed long term use of the land going forward.

Evidence of milk production has been obtained from Fonterra Co-Operative Group Ltd; fertiliser information from Ravensdown and Ballance (unless indicated otherwise); and cow numbers, concentrates fed and silage eaten and made on the dairy platforms from Agri-Business Consultants Ltd. Information has also been sort and provided directly from the property owner, Mr De Wolde.

Modelling pertaining to the Horner Block (HB), which is not directly related to WOL or WTL and is not proposed to be converted to dairy use has been included in a supplementary section to this report. Under the pSWLP, Environment Southland originally advised the Horner Block formed part of the landholding connected to WOL and WTL and therefore any farming activities on that land would need to be authorised by a land use consent. A legal opinion provided to the Council in October 2018 reversed this decision, however the HB supplementary section is still included for reference.

3.0 Property Overview

The 502ha of land is located across three soil types (farm scale soil mapping provided by Scandrett Rural Ltd – Appendix 1) comprised of Drummond (~348ha), Braxton (~105ha) and Glenelg (~49ha) soils. The farm is predominately flat and sits within the Central Plains (77%) and Oxidising (23%) Physiographic Zones (PZ).

The predominant risk to water quality within the PZ located on the property are contaminant losses (predominately nitrogen) to underlying groundwater. Within the Oxidising Zone this occurs via the movement of nutrient laden soil water during the late autumn and winter drainage period, into underlying aquifers. Within the Central Plains PZ the clay rich soils have shrink and swell properties, thus in dry conditions they are prone to cracking, which allows contaminants to bypass the soil

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matrix and move into underlying aquifers or into subsurface drains and subsequently into surface water. This can occur if dairy effluent is not well managed or during the first rainfall events following dry conditions. During wetter conditions Braxton soils are also prone to losses to surface water via artificial drainage due to their poor drainage characteristics (swelling) when wet.

Key infrastructure on the property, which has been included as a mitigation for nutrient loss within the Overseer modelling are the farms two effluent storage ponds, which allow for the deferred irrigation of farm dairy and wintering barn effluent; the use of low depth irrigation and the two 625 stall wintering barns (currently 900 stalls available across both WOL and WTL).

4.0 Key Applicable Regulations

The Decisions Version of the Proposed Southland Water and Land Plan (pSWLP) was notified by Environment Southland on the 4th April 2018.

Policy direction for the expansion of an existing dairy farm is provided for under Policy 5 (Central Plains), Policy 10 (Oxidising) and Policy 16 (Farming activities that affect water quality), of the pSWLP.

Policies 5 and 10 both require decision makers to generally not grant resource consents for additional dairy farming of cows where contaminant losses will increase as a result of the proposed activity. These policies also require the implementation of good management practices to manage the adverse effects on water quality and for these to be considered when assessing resource consent applications or developing farm environment plans.

Policy 16 in its current form requires the following:

- In the interim period, prior to the development of freshwater objectives under the Fresh Water Management Unit Process, applications to further intensify existing dairy farming of cows will generally not be granted where:
 - (i) The adverse effects, including cumulatively, on ground and surface water cannot be avoided or mitigated; or
 - (ii) Existing water quality is already degraded to the point of being over allocated; or
 - (iii) Water quality does not met the Appendix E Water Quality Standards or bed sediments do not meet the Appendix C ANZECC sediment guidelines.

Rule 20(d)(ii) of the pSWLP seek to give effect to these policies by requiring an assessment that shows that the annual amount of nitrogen, phosphorus, sediment and microbiological contaminants discharged from the landholding will be no greater than that which was lawfully discharged annually on average for the five years prior to the application being made. If this can be shown then the proposed expanded dairy farm is a restricted discretionary activity.

Rule 20(e) applies if the criteria above cannot be met, resulting in the proposed expanded dairy farm being a discretionary activity. The consent application will need to show how Policies 5, 10 and 16 will be given effect to.



Pre-expansion Overseer modelling has only been able to be carried out for 4 of the years prior to this application being made as at times cow numbers for the 2017/18 season exceeded the maximum number allowed under the farms discharge permit. This was largely as a result of having extra stock reared in anticipation of obtaining resource consent last year, which never eventuated. While modelling the 2017/18 season is possible it is deemed to be inappropriate as it could inflate the farms current nutrient loss averages. Modelling will be undertaken for 2017/18 if required.

Despite being a discretionary activity the Overseer modelling presented in this report shows that total modelled nitrogen and phosphorus losses from the increase in cow numbers are fully mitigated. There is a 6.5% modelled decrease in total nitrogen losses and a 2% reduction in modelled phosphorus losses compared to the pre-expansion 4 year average losses.

5.0 Overseer Version and Protocols

The nutrient budgets have been developed using Overseer FM 6.3.2 and the "Overseer Best Practice Data Input Standards, March 2018". No deviations have been made from the protocol.

Overseer Assumptions

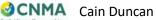
- Long term annual average model the model uses annual average input and produces • annual average outputs
- Near equilibrium conditions -model assumes that that the farm is at a state where there is minimal change each year
- Actual and reasonable inputs it is assumed that input data is reasonable and a reflection of the actual farm system. If any parameter changes, it is assumed that all other parameters affected will also be changed.
- Good management practices are followed Overseer assumes the property is managed is line with accepted industry good management practice.

6.0 Overseer Limitations

Key limitations of the Overseer model are:

- Overseer does not predict transformations, attenuation or dilution of nutrients between the root zone or farm boundary and the eventual receiving waterbody.
- Overseer uses long term average climate data and therefore doesn't account for climatic extremes.
- Overseer does not calculate the impacts of a conversion process, rather it predicts the longterm annual average nutrient budgets for the changed land use.
- Overseer is not spatially explicit beyond the level of defined blocks





• Not all management practices or activities that have an impact on nutrient losses are captured in the Overseer model

Further information on Overseer can be found in the following reports:

Technical Description of OVERSEER for Regional Councils, September 2015

Review of the phosphorus loss submodel in OVERSEER®, September 2016

7.0 Pre-Expansion Land Use

Four pre-expansion nutrient budgets have been produced covering the period from August 2013 to July 2017. An overview of each of the pre-expansion files is provided below with full details of the inputs used contained within Section 9.

All files have the following common input factors:

- a) Dairy Platform Soil Test Results Soil test result from 2016 have been used across all preexpansion files. This represents a mid-point for the four files. Due to the annual fluctuations in soil test results and the fact WOL and WTL generally have higher Olsen P levels (reflected in the 2016 tests) this was deemed to be appropriate and avoided the complexity of multiple blocks having to be created to reflect different soil test results from different paddocks each year.
- b) Support Block/Crop Soil Tests –Only sporadic soil test data is available for the support block so Overseer default values have been used. These default values provided a good representation of the fertility goals that were trying to be achieved on the support block.
- c) Wintering Barn Use The wintering barn is used from May August in each of the pre-expansion files. In May the hours the barn is used for has been limited to 12 to reflect cows are generally only in the barn for half of May. In August, 1 hour of outside grazing has been entered to reflect some cows may periodically go outside if conditions are suitable. In June and July 900 cows are housed inside with numbers gradually falling over August as cows start springing.
- d) Calving Date A mean calving date of the 20th August and a drying off date of 15th June has been used for the pre-expansion files. This reflects the typical calving and drying off pattern over this time period.
- e) Tile Drains On Drummond and Glenelg soils there are minimal tile drains and thus no tile drainage has been included in the model for these soil types. For the Braxton soils an estimate of 30% tile drainage has been used.
- f) Wintering Barn Slurry –52m³ of slurry per hectare has been used for the pre-expansion modelling of the silage areas that receive barn slurry. Barn slurry has been entered as exported in the wintering pad tab and is re-imported as a fertiliser at a block level. It was applied inthree







applications (17.3m³/ha/application) and had the following nutrient classification, as outlined in the 2011 AgResearch report: Characterising dairy manures and slurries – Case Study 15.

Nitrogen = 3.2kg Phosphorus = 0.8kg Potassium = 4.4kg Sulphur = 0.4kg (Per 1000L of slurry)

- g) Support Block = SH96 & Marcel Blocks
- 7.1 <u>August 2013 July 2014</u>



In the 2013/14 season the farming enterprises occupied a smaller land area than what is under the control of Woldwide Group from 2014/15 onwards. The total farm size was 464ha (441ha effective) with WOL occupying 155ha and WTL 202ha. Peak cow numbers were 496 on WOL and 632 on WTL. On the support block to the north of WTL, Barley was sown with a tetraploid annual ryegrass on 26ha of land. This was harvested into cereal silage in late January with an additional cut of grass silage taken in April. Approximately 750 R1's grazed this area (along with the grass silage blocks)



over winter. In addition to the Barley, 14ha of swedes were grown and used to winter 420 mixed age cows. The remaining 43.5ha of the support block was used for silage production (~15T/DM/ha), the winter grazing of R1's on grass and the spreading of wintering barn/dairy effluent on areas covered by the farms discharge permit.

Milk production for the season was 250281kg/MS from WOL and 341434kg/MS from WTL, or an average of 524kg/MS/cow across the two properties. In order to achieve this level of production cows were fed 644kg silage per cow (not including in the wintering barn) as well as molasses, barley and palm kernel in the dairy shed (see Section 9.3 for quantities). The wintering barns were used from May through to August (900 cows) with an additional 1000T of silage fed in these facilities over this time period.

Fertiliser during the 13/14 season was purchased from Ravensdown and fertiliser inputs into Overseer have been based on fertiliser purchase records and spreading/fertiliser information provided directly from Ravensdown. Fertiliser for the pasture component of the summer turnip crop is based on WTL Non-Effluent (Drum_4a.1) block, which is the largest block the turnips rotate through. This methodology is also used for summer turnip crops in modelling of future years. In addition to the Ravensdown fertiliser inputs for the support block "cut and carry silage/young stock winter grazing" this area (western side only) also received three applications of wintering barn effluent (17m³/ha/application).

In order to account for the additional 38ha that is not part of the Woldwide Group in 2013/14 but is included from 2014/15 onwards and is part of the area subject to the land use consent for expanded dairying, a conservative nitrogen loss figure of 15kg/ha/yr has been used for this area of land (represents an average nitrogen loss figure from a sheep farm on lighter soils). For phosphorus, 0.2kg/ha/yr has been used as a conservative loss to water figure (including phosphorus losses from other sources). These are accounted for separately in the table below (Est 38ha).

	13/14 Land Area	Est 38ha	Total	13/14 per ha	Est 38ha per ha
Nitrogen Loss (kg/N)	18919	570	19489	41	15
Phosphorus Loss (Kg/P)	344	8	352	0.7	0.2
Pasture Production (Dairy Platform – kg/DM)				15,207	

7.2 <u>August 2014 – July 2015</u>

In the 2014/15 season an additional 38ha of support land was purchased to bring the overall size of the properties to 502ha. WTL expanded to take over 30ha of the support block, which resulted in WTL increasing in size from 202ha to 232ha. In addition to this, peak cow numbers on WTL increased from 632 in 2013/14 to 727. No changes were made to the area covered by WOL nor did any significant change in cow numbers occur (495 peak milked). On the support block to the north of WTL, Kale was grown on 30ha of land and facilitated the wintering of approximately 640 mixed age cows over June and July. In addition to the Kale, 10ha of fodder beet was grown and used to winter 430 mixed age cows. The remaining 51ha of the support block was used for silage production (~15T/DM/ha), the winter grazing of approximately 875 R1's on grass and the spreading of wintering barn/dairy effluent on areas covered by the farms discharge permit.





Milk production for the season was 246072kg/MS from WOL and 372124kg/MS from WTL, or an average of 506kg/MS/cow across the two properties. In order to achieve this level of production cows were fed 487kg silage per cow (not including in the wintering barn) as well as molasses, barley and palm kernel in the dairy shed (see Section 9.3 for quantities). The wintering barns were used from May through to August (900 cows) with an additional 1000T of silage fed in these facilities over this time period.

Fertiliser during the 14/15 season was sourced from Balance Agri Nutrients and was applied according to the fertiliser plan produced by Latoya Grant (Balance Fertiliser Rep). Fertiliser records for the Kale crop were not available and thus standard recommendations have been used (based on information published by Ravensdown). Fertiliser inputs for the support block "cut and carry silage/young stock winter grazing" were not available and have been based on the 15/16 fertiliser records for the same land use. This area also received three applications of wintering barn effluent in areas covered by the farms discharge permit (17m³/ha/application). Fodder beet fertiliser recommendations are based on the Balance fertiliser recommendations for fodder beet on Woldwide Three.

	Total	Per/ha
Nitrogen Loss (kg/N)	23347	47
Phosphorus Loss (Kg/P)	381	0.8
Pasture Production (Dairy Platform – kg/DM)		15,700





7.3 <u>August 2015 – July 2016</u>

In the 2015/16 season no changes were made to the overall size of the properties (502ha) or the land area occupied by WTL or WOL. Peak cow numbers on WOL increased by ten cows to 505 but numbers on WTL decreased by 19 to 708 cows compared to the in 2014/15 season. On the support block to the north of WTL, fodder beet was grown on 22ha of land and facilitated the wintering of approximately 1100 mixed age cows over June and July. The remaining 69ha of the support block was used for silage production (~15T/DM/ha), the winter grazing of approximately 745 R1's on grass and the spreading of wintering barn effluent on areas covered by the farms discharge permit.

Milk production for the season was 265277kg/MS from WOL and 361346kg/MS from WTL, or an average of 517kg/MS/cow across the two properties. In order to achieve this level of production cows were fed 510kg silage per cow (not including in the wintering barn) as well as molasses, barley and palm kernel in the dairy shed (see Section 9.3 for quantities). The wintering barns were used from May through to August (900 cows) with an additional 950T of silage fed in these facilities over this time period.



Fertiliser during the 15/16 season was sourced from Ravensdown and fertiliser inputs into Overseer have been based on fertiliser purchase records with reference to the fertiliser plan for the 15/16 season. Fodder beet is spread over two separate soil types and fertiliser use is based on the records for Marcel paddocks 2-5 where the majority of the crop was grown (SH96 paddock 6 where the rest of the fodder beet was grown had an almost identical fertiliser record). Fertiliser inputs for the





support block "cut and carry silage/young stock winter grazing" have been based on the 15/16 fertiliser records for this area from Ravensdown and also received three applications of wintering barn effluent where allowed for under the farms resource consent (17m³/ha/application).

	Total	Per/ha
Nitrogen Loss (kg/N)	19440	39
Phosphorus Loss (Kg/P)	368	0.7
Pasture Production (Dairy Platform – kg/DM)		15,212

7.4 <u>August 2016 – July 2017</u>



In the 2016/17 season no changes were made to the overall size of the properties (502ha) or the land area occupied by WTL or WOL. Peak cow numbers on WOL decreased by seven cows to 497 and numbers on WTL increased by one to 709 cows compared to the in 2015/16 season. Summer Turnips stopped being grown on the property for the first time. On the support block to the north of WTL, fodder beet was grown on 22.5ha of land and facilitated the wintering of approximately 1130 mixed age cows over June and July. The remaining 68.5ha of the support block was used for silage production (~17T/DM/ha) and the spreading of wintering barn/dairy effluent in areas authorised under the farms discharge permit. No winter grazing of young stock occurred on the silage blocks as fresh grass was cut in winter and feed directly in the wintering barn (entered as additional silage within Overseer).





Milk production for the season was 287774kg/MS from WOL and 387618kg/MS from WTL, or an average of 560kg/MS/cow across the two properties. In order to achieve this level of production cows were fed 710kg silage per cow (not including in the wintering barn) as well as molasses, barley and palm kernel in the dairy shed (see Section 9.3 for quantities). The wintering barns were used from May through to August (900 cows) with an additional 1000T of silage fed in these facilities over this time period.

Fertiliser during the 16/17 season was sourced from Ravensdown and fertiliser inputs into Overseer have been based on fertiliser purchase records with reference to the fertiliser plan for the 16/17 season. Fodder beet is spread over two separate soil types and fertiliser use is based on the records for Marcel paddocks 2-5 where the majority of the crop was grown (SH96 paddock 6 where the rest of the fodder beet was grown had an almost identical fertiliser record). Fertiliser inputs for the support block "cut and carry silage blocks" have been based on the 16/17 fertiliser records for this area from Ravensdown and also received three applications of wintering barn effluent where allowed for under the farms resource consent (17m³/ha/application).

It should be noted that the SH96 "cut and carry silage block" paddocks 2 and 3 (10ha) didn't receive the last two fertiliser applications unlike the rest of the block. This was deemed minor in the overall modelling scenario and didn't justify the complexity of adding another block to the Overseer file.

	Total	Per/ha
Nitrogen Loss (kg/N)	20747	41
Phosphorus Loss (Kg/P)	363	0.7
Pasture Production (Dairy Platform		16,081
– kg/DM)		

8.0 Proposed Land Use

In the proposed scenario there are no changes to the overall size of the property (502ha) but the dairy platform (incorporating WOL and WTL) is expanded to cover the entire property (support land removed). Peak cow numbers are increased to 1500 cows (currently consented for 1340) to make use of the additional land being brought into the dairy platforms. A key change/mitigation in the proposed scenario is the removal of all in paddock winter grazing and the expansion of the wintering barn facilities to accommodate 1250 cows (currently 900).

Milk production is based on an average of 560kg/MS/cow or 840000kg/MS/yr. In order to achieve this level of production cows are fed 700kg silage per cow (not including in the wintering barn) as well as molasses, barley and palm kernel in the dairy shed (see Section 9.3 for quantities). The use of the wintering barns will be extended and used to a varying degree from April through to September. During this period, 1400T of silage is proposed be fed in these facilities along with fresh grass.

Fertiliser usage is based on the 16/17 season fertiliser records sourced from Ravensdown with some modifications to account for a single application of barn effluent on 185ha of Drummond soil and additional phosphorus fertiliser to ensure Olsen P levels can be maintained at 30. In addition to this, a slight reduction in nitrogen fertiliser usage (when compared to average usage in the pre expansion nutrient budgets) has been made to better align with pasture production being achieved and the expanded use of farm dairy effluent.







Soil test results have been based on maintaining an Olsen P levels of 30, which is the long term goal objective and reflects a level where near maximum pasture production is achieved.

Tile drainage on Drummond and Glenelg soils is minimal and thus no tile drainage has been included in the model for these soil types. For the Braxton soils an estimate of 30% tile drainage has been used.

	Total	Per/ha
Nitrogen Loss (kg/N)	19378	39
Phosphorus Loss (Kg/P)	358	0.7
Pasture Production (Dairy Platform – kg/DM)		15,944

9.0 Modelling Inputs

To construct the nutrient budgets the following input data has been used;

9.1 <u>Blocks</u>

The farm has been split into the following pastoral (effluent and non-effluent), fodder crops (rotating), crop blocks and cut and carry blocks:





Block Name	Soil Type	13/14	14/15	15/16	16/17	Proposed
WOL Effluent	Drum_2a.1	30	30	30	30	
WOL Non Effluent	Brax_4a.1	47.5	47.5	47.5	47.5	
WOL Non Effluent	Drum_2a.1	78.4	78.4	78.4	78.4	
WTL Effluent	Drum_2a.1	45	45	45	45	
WTL Non Effluent	Brax_4a.1	53	53	53	53	
WTL Non Effluent	Drum_2a.1	104	134	134	134	
Effluent Block	Drum_2a.1					120
Non-Effluent	Brax_4a.1					100.5
Non-Effluent	Drum 2a.1					25.4
Non-Effluent	Glene 4a.1					48
Barn Slurry	Drum_2a.1					185
Swedes	Drum 2a.1	2				
Swedes	Glene 4a.1	12				
Swedes		12				
Barley + Silage + WGYS	Drum_2a.1	19				
Barley + Silage + WGYS	Glene_4a.1	7				
		29.5	19.5			
Silage + WGYS + Barn Eff Silage + WGYS + Barn Eff	Drum_2a.1 Glene_4a.1	29.5	19.5			
Marcel Silage + WGYS	Glene 4a.1	12	17.2			
Marcel Silage + WGYS	Drum 2a.1	2	2			
SH 96 Silage+WGYS+Barn Eff	Drum_2a.1	2	2	28		
SH 96 Silage+WGYS+Barn Eff	Glene_4a.1			12		
Marcel Silage+WGYS	Drum 2a.1			11		
Marcel Silage+WGYS	Glene 4a.1			18		
SH96 Cut & Carry	Drum 2a.1			10	28	
SH96 Cut & Carry	Glene_4a.1				12	
Marcel Cut & Carry	Drum 2a.1				11	
Marcel Cut & Carry	Glene 4a.1				17.5	
Marcer ear & earry					17.5	
Fodder Beet	Drum_2a.1		10	4	4	
Fodder Beet	Glene_4a.1			18	18.5	
Kale	Drum 2a.1		11.4			
Kale	Glene_4a.1		18.5			
			470 5	470.0	470.0	470.0
Effective Farm Area		441.4	478.5	478.9	478.9	478.9
Non productive		22.6	23.5	23.1	23.1	23.1
Total Farm Area	Deteting	464	502	502	502	502
Summer Turnips	Rotating	15.8	14	14.5		

• Soil areas were obtained from soils mapping provided by Dairy Green Ltd (refer to Appendix 1).

• Soil settings were obtained from SMap for all soil types.





9.2 Climate Data

- Location setting = Southland
- Climate station tool used for block climate data
 - 1002mm of rainfall -
 - 9.8°C mean annual temperature
 - 731-1450mm daily rainfall pattern. Low variation.
 - 711mm mean annual PET

9.3 Farm System Inputs

Description	13/14	14/15	15/16	16/17	Proposed
Milk Solids	591,715	618,196	626,623	675,392	840,000
Production	kg/MS	kg/MS	kg/MS	kg/MS	kg/MS
Median	20 th August	20th August	20th August	20th August	20th August
Calving Date					
Drying Off	15 th June	15th June	15th June	15th June	15th June
Date					
Cows on Farm	<u>Friesian</u>	<u>Friesian</u>	<u>Friesian</u>	<u>Friesian</u>	<u>Friesian</u>
(Generated					
from Peak	July – 900	July – 900	July – 900	July – 900	July – 1250
Cow	Aug – 1189	Aug – 1285	Aug – 1281	Aug – 1249	Aug – 1500
Numbers)	Sep – 1128	Sep – 1222	Sep – 1213	Sep – 1206	Sep – 1500
	Oct – 1128	Oct – 1222	Oct – 1213	Oct – 1206	Oct – 1500
	Nov – 1128	Nov – 1222	Nov – 1213	Nov – 1206	Nov – 1500
	Dec – 1128	Dec – 1222	Dec – 1213	Dec – 1206	Dec – 1500
	Jan – 1060	Jan – 1149	Jan – 1140	Jan — 1174	Jan — 1410
	Feb — 1060	Feb — 1149	Feb — 1140	Feb — 1174	Feb — 1410
	Mar – 1060	Mar – 1149	Mar – 1140	Mar – 1174	Mar – 1410
	Apr – 981	Apr – 1063	Apr – 1055	Apr – 1049	Apr – 1305
	May – 913	May – 990	May – 982	May – 977	May – 1215
	Jun – 900	Jun – 900	Jun – 900	Jun – 900	Jun – 1250
	11 Bulls Dec-	12 Bulls Dec-	12 Bulls Dec-	12 Bulls Dec-	15 Bulls Dec-
	Feb	Feb	Feb	Feb	Feb
Milking Shed	August to	August to	August to	August to	August to
Feeding	May	May	May	May	May
Dairy	<u>Calves</u>	<u>Calves</u>	<u>Calves</u>	<u>Calves</u>	<u>Calves</u>
Replacements	Aug – 88	Aug – 95	Aug – 95	Aug – 98	Aug – 220
	Sep – 248	Sep – 269	Sep – 267	Sep – 275	Sep – 417
	Oct – 248	Oct – 269	Oct – 267	Oct – 275	Oct – 417
	<u>R1's</u>	<u>R1's</u>	<u>R1's</u>	<u>R1's</u>	<u>R1's</u>
	Jun – 750	Jun – 551	Jun – 745	Jun – 0	Jun – 0
	Jul - 750	Jul - 551	Jul - 745	Jul - 0	Jul - O
Dairy Cow	Mixed Age	Mixed Age	Mixed Age	Mixed Age	Mixed Age
Wintering	Jun – 420	Jun – 1070	Jun – 1100	Jun – 1130	Jun – 0





Description	13/14	14/15	15/16	16/17	Proposed
	Jul - 420	Jul - 1070	Jul - 1100	Jul - 1130	Jul – 0
Wintering	Mth/Cows/Hr	Mth/Cows/Hr	Mth/Cows/Hr	Mth/Cows/Hr	Mth/Cows/Hr
Barn	May - 900 - 12	May - 900 - 12	May - 900 - 12	May - 900 - 12	Apr – 326 - 2
	Jun – 900 - 24	Jun – 900 - 24	Jun – 900 - 24	Jun – 900 - 24	May- 1250-14
	Jul – 900 – 24	Jul – 900 – 24	Jul – 900 – 24	Jul – 900 – 24	Jun -1250 - 24
	Aug –535 – 23	Aug –578 – 23	Aug –576 – 23	Aug –562 – 23	Jul -1250 – 24
	_	_	_	_	Aug -750 – 23
					Sep -150 - 24
	Effluent – All	Effluent – All	Effluent – All	Effluent – All	Effluent – All
	Exported	Exported	Exported	Exported	Exported
	(imported as a	(imported as a	(imported as a	(imported as a	(imported as a
	fertiliser at block	fertiliser at block	fertiliser at block	fertiliser at block	fertiliser at block
Crop Area &	level) 14ha Swedes	<i>level)</i> 29.9ha Kale	<i>level)</i> 22ha Fodder	<i>level)</i> 22.5ha	<i>level)</i> None
Inputs	13T/DM/ha	12T/DM/ha	Beet	Fodder Beet	MONE
inputs			25T/DM/ha	25T/DM/ha	
	Conventional	Conventional	231/01/110	231/01/110	
	Cultivation	Cultivation	Conventional	Conventional	
	November	November	Cultivation	Cultivation	
	November	November	October	October	
	270kg/ha	450kg/ha	October	October	
	Cropmaster	Superten &	160kg/ha	425kg/ha	
	15 at sowing	70kg/ha Urea	Ammo36, 280	Cropmaster	
	160kg/ha	at sowing.	kg/ha Super,	15, 110kg/ha	
	Urea – Jan	150kg/ha	120kg/ha	Pot Chloride	
		Urea – Dec	Cropmaster15	at sowing.	
	Grazed 24 hrs	100kg/ha	& 150kg/ha	160kg/ha	
	day Jun & Jul	Urea – Feb	Pot Chloride	Urea &	
	, by mixed age	250kg/ha Pot	at sowing.	75kg/ha Pot	
	cows.	Super – Oct	250kg/ha Pot	Chloride –	
		for Pasture	Super – Sep	Dec	
	15.8ha Sum	Renewal.	for Pasture	250kg/ha Pot	
	Turnips		Renewal.	Super – Sep	
	9T/DM/ha	Grazed 24 hrs		for Pasture	
		day Jun & Jul	Grazed 24hrs	Renewal.	
	Conventional	, by mixed age	day by mixed		
	Cultivation	cows.	age cows.	Grazed 24hrs	
	November			day by mixed	
		<u>10ha Fodder</u>	<u>14.5ha Sum</u>	age cows.	
	240kg/ha	Beet	<u>Turnips</u>		
	Cropmaster	25T/DM/ha	8T/DM/ha		
	DAP at sowing				
	100kg/ha	Conventional	240kg/ha DAP		
	Urea – Dec	Cultivation	at sowing		
	100kg/ha	October	100kg/ha		
	Urea – Apr for		Urea – Nov		
	pasture	400kg /ha	250kg/ha Pot		
	renewal	Cropzeal 16N	Super – Oct		
		at sowing	for Pasture		
		200kg/ha	Renewal.		





Description	13/14	14/15	15/16	16/17	Proposed
	Grazed 2hrs day Feb & Mar by dairy cows	Sustain 20K – Dec 100kg/ha Sustain 20K – Feb 250kg/ha Pot Super – Sep for Pasture Renewal. Grazed 24hrs day Jun & Jul by mixed age cows <u>14ha Sum</u> <u>Turnips</u> Conventional Cultivation October 250kg/ha Cropzeal Boron Boost at sowing 150kg/ha Urea – Nov 250kg/ha Pot Super – Mar for Pasture Renewal. Grazed 2hrs day Jan & Feb by dairy cows.	Grazed 2hrs day Jan & Feb by dairy cows		
Silage/Barley Blocks & Inputs	Barley+Silage + WGYS – 26ha Barley under	<u>Silage+WGYS+</u> <u>Barn Eff –</u> <u>50.7ha</u> 406kg/N/ha,	<u>SH96 Silage +</u> <u>WGYS+ Barn</u> <u>Eff – 40ha</u> 406kg/N/ha,	<u>SH96 Silage +</u> <u>WGYS+ Barn</u> <u>Eff – 40ha</u> 258kg/N/ha,	<u>None</u>
	sown with annual ryegrass in October	34kg/P/ha & 125kg/K/ha applied as fertiliser	34kg/P/ha & 125kg/K/ha applied as fertiliser	53kg/P/ha & 64kg/K/ha applied as fertiliser	
	251kg/N/ha, 101kg/P/ha & 139kg/K/ha	166kg/N/ha, 42kg/P/ha & 228kg/K/ha applied as	166kg/N/ha, 42kg/P/ha & 228kg/K/ha applied as	166kg/N/ha, 42kg/P/ha & 228kg/K/ha applied as	





Description	13/14	14/15	15/16	16/17	Proposed
	applied as fertiliser	wintering barn effluent.	wintering barn effluent.	wintering barn effluent.	
				bain emacrit	
	8T/ha of	15T/ha grass	15T/ha grass	17T/ha grass	
	Cereal Silage	silage cut.	silage cut	silage cut	
	& 5T/ha grass silage.	All grass	All grass	Marcel	
	511050	winter grazing	winter grazing	<u>Silage –</u>	
	All grass	Jun & Jul with	with Jun & Jul	<u>28.5ha</u>	
	winter grazing	R1's	R1's		
	Jun & Jul with R1's		Marcol	440kg/N/ha, 89kg/P/ha &	
	KI S	Marcel Silage	<u>Marcel</u> <u>Silage+ WGYS</u>	167kg/K/ha	
	Silage+WGYS+	<u>+ WGYS –</u>	<u>– 29ha</u>	applied as	
	<u>Barn Eff —</u>	<u>14ha</u>		fertiliser	
	<u>29.5ha</u>	397kg/N/ha,	267kg/N/ha,		
	304kg/N/ha,	94kg/P/ha &	70kg/P/ha & 142kg/K/ha	17T/ha grass silage cut	
	59kg/P/ha &	176kg/K/ha	applied as	Shuge cut	
	150kg/K/ha	applied as fertiliser.	fertiliser		
	applied as	Ter tinser.	()		
	fertiliser.	15T/ha grass	15T/ha grass silage cut		
	166kg/N/ha,	silage cut.	shage cut		
	41kg/P/ha	All grass	All grass		
	and	winter grazing	winter grazing		
	228kg/K/ha applied as	Jun & Jul with	Jun & Jul with R1's		
	wintering	R1's	KI S		
	barn effluent.				
	15T/ha grass				
	silage cut.				
	All grass				
	winter grazing				
	Jun & Jul with				
	R1's Marcel Silage				
	+ WGYS -				
	<u>14ha</u>				
	2006/01/6-				
	399kg/N/ha, 94kg/P/ha &				
	178kg/K/ha				
	applied as				
	fertiliser.				
	15T/ha grass				





Description	13/14	14/15	15/16	16/17	Proposed
	All grass winter grazing Jun & Jul with R1's				
Supplements	Utilised (DM) 830T Barley Grain, 233T Molasses & 425T PKE fed in dairy shed726T Silage (fed on dairy 	Utilised (DM) 845T Barley Grain, 148T Molasses & 524T PKE fed in dairy shed 595T Silage (fed on dairy platform paddocks) 1000T Silage fed in wintering barn 300T Baleage fed on Kale & Fodder Beet Crop	Utilised (DM)1092T BarleyGrain, 92TMolasses &600T PKE fedin dairy shed619T Silage(fed on dairyplatformpaddocks)950T Silagefed inwinteringbarn240T Baleagefed on FodderBeet CropMade onFarm (DM)77T Silage -to storage.	Utilised (DM) 953T Barley Grain, 129T Molasses & 580T PKE fed in dairy shed 818T Silage (fed on dairy platform paddocks) 1000T Silage fed in wintering barn 252T Baleage fed on Fodder Beet Crop <u>Made on Farm (DM)</u> 38T Silage – to storage.	Utilised (DM) 1120T Barley Grain, 208T Molasses & 765T PKE fed in dairy shed 1000T Silage (fed on dairy platform paddocks) 1400T Silage fed in wintering barn





Description	13/14	14/15	15/16	16/17	Proposed
Fertiliser	WOL Effluent	WOL Effluent	WOL Effluent	WOL Effluent	<u>Effluent</u>
	97kg/N/ha	140kg/N/ha	165kg/N/ha	165kg/N/ha	139kg/N/ha
	(split Aug-	(split Aug-	(split Aug-	(split Aug-	(split Aug –
	Mar)	Apr)	Mar)	Feb)	Mar)
	25kg/P/ha	30kg/P/ha	32kg/P/ha	19kg/P/ha	25kg/P/ha
	0kg/K/ha	0kg/K/ha	0kg/K/ha	0kg/K/ha	0kg/K/ha
	WOL Non-	WOL Non-	WOL Non-	WOL Non-	Non-Effluent
	Effluent	<u>Effluent</u>	<u>Effluent</u>	<u>Effluent</u>	209kg/N/ha
	189kg/N/ha	225kg/N/ha	203kg/N/ha	236kg/N/ha	(split Aug-
	(split Aug-	(split Aug-	(split Aug-	(split Aug-	Apr)
	Apr)	May)	Mar)	Apr)	34kg/P/ha
	37kg/P/ha	46kg/P/ha	32kg/P/ha	20kg/P/ha	28kg/K/ha
	18kg/K/ha	45kg/K/ha	24kg/K/ha	26kg/K/ha	
	WTL Effluent	WTL Effluent	WTL Effluent	WTL Effluent	Barn Slurry
	147kg/N/ha	168kg/N/ha	156kg/N/ha	147kg/N/ha	173kg/N/ha
	(split Aug-	(split Aug-	(split Aug-	(split Aug-	(split Aug-
	Mar)	Apr)	Mar)	Mar)	Apr)
	26kg/P/ha	30kg/P/ha	12kg/P/ha	14kg/P/ha	22kg/P/ha
	0kg/K/ha	0kg/K/ha	0kg/K/ha	0kg/K/ha	0kg/K/ha
	WTL Non-	WTL Non-	WTL Non-	WTL Non-	36kg/N/ha
	Effluent	Effluent	Effluent	Effluent	9kg/P/ha
	239kg/N/ha	225kg/N/ha	237kg/N/ha	241kg/N/ha	50kg/K/ha
	(split Aug-	(split Aug-	(split Aug-	(split Aug-	Applied as
	Apr)	May)	Mar)	Apr)	wintering
	39kg/P/ha	44kg/P/ha	19kg/P/ha	14kg/P/ha	barn effluent.
	20kg/K/ha	30kg/K/ha	15kg/K/ha	0kg/K/ha	
Effluent	Holding Pond	Holding Pond	Holding Pond	Holding Pond	Holding Pond
	Effluent	Effluent	Effluent	Effluent	Effluent
	applied at	applied at	applied at	applied at	applied at
	<12mm	<12mm	<12mm	<12mm	<12mm







Description	13/14	14/15	15/16	16/17	Proposed
	Wintering	Wintering	Wintering	Wintering	Wintering
	barn & pond				
	solids	solids	solids	solids	solids
	exported as				
	these are				
	partly applied				
	on land not				
	covered in this				
	nutrient	nutrient	nutrient	nutrient	nutrient
	budget.	budget.	budget.	budget.	budget.
	Where	Where	Where	Where	Where
	barn/pond	barn/pond	barn/pond	barn/pond	barn/pond
	effluent is				
	applied on the				
	support block	support block	support block	support block	barn slurry
	this has been	this has been	this has been	this has been	block this has
	added under	added under	added under	added under	been added
	the fertiliser	the fertiliser	the fertiliser	the fertiliser	under the
	tab.	tab.	tab.	tab.	fertiliser tab.

10.0 Modelling Results

10.1 Pre-Expansion Results

	13/14*	14/15	15/16	16/17	Average
Total N Loss (kg)	19489	23347	19440	20747	20756
N Loss/ha (kg)	41 (15)	47	38	41	42
Total P Loss (kg)	352	381	368	363	366
P Loss/ha (kg)	0.7 (0.2)	0.8	0.7	0.7	0.7
Pasture Grown	15,207	15,700	15212	16,801	15,550
Kg/DM/ha/yr					
(Dairy					
Platforms)					

* 13/14 results include an estimate of losses from the 38ha of land that wasn't part of Woldwide Farms in 2013/14 but forms part of the property from 14/15 onwards and is part of the expanded dairy farming application. A conservative estimate of 15kg/N/ha and 0.2kg/P/ha has been used to estimate total losses – See Section 7.1 for further details.



10.2 Post Expansion Results

	Proposed	% Change from Pre-Expansion
Total N Loss (kg)	19378	-6.6
N Loss/ha (kg)	39	-
Total P Loss (kg)	358 (344)*	-2.2 (-6.0)
P loss/ha (kg)	0.7	-
Pasture Grown	15,944	-
Kg/DM/ha/yr		

*Additional reduction in P obtained outside of Overseer – See Phosphorus Mitigation Plan

11.0 Modelling Conclusions

Using Overseer, combined nutrient budgets have been developed for WOL, WTL and the Support Block, comparing the nutrient loss of the pre-expansion farm systems against the proposed farm system. Overseer has predicted that the nitrogen and phosphorus loss will decrease

Key drivers for the reduction in nitrogen loss are:

- Removal of winter and summer crop
- Removal of cows wintered outside on crop or grass
- Expansion of the size and use of the wintering barn facilities
- More efficient use of nitrogen fertiliser

Key drivers for the reduction in phosphorus loss are:

- Decrease in winter crop area
- Maintaining Olsen P at a target level of 30
- Expansion in the size and use of the wintering barn facilities (less wintering)







12.0 Supplementary Report – Horner Block

The Horner Block (HB) is a 160ha piece of land located to the south west of WOL. It forms part of Woldwide Farms Ltd, which is a transport, contracting, concentrate purchasing and silage production company. Wintering barn slurry is taken from WOL and Woldwide Three Ltd for the cost of the nutrients it contains and is subsequently spread on designated areas of the HB as partial fulfilment of the fertiliser requirements of the cut and carry operation. Approximately 17T/DM/ha of silage is produced off the HB, which is subsequently purchased by the dairy farms in the Woldwide Group and other customers.

The effective area of land associated with WOL barn slurry is approximately 46ha with an additional 102ha associated with Woldwide Three Ltd. Over the last 5 years the HB has been used for the production of cut and carry silage and the wintering of mixed age cows and young stock on grass and a range of crops. Accurate records of the crop areas and cow numbers are not available thus a current nutrient budget has been produced based on 2017-18 cut and carry operation.

The current nutrient budget represents a conservative approach to modelling the existing nitrogen and phosphorus losses on the HB. If a five year annual average was used (as outlined in Rule 20(d) of the pSWLP) winter grazing activities would also be captured, resulting in higher average nitrogen and phosphorus losses compared to a straight cut and carry operation.

Fertiliser inputs into the current nutrient budget are based on purchase records from Ravensdown for the 2017-18 season. In addition to the fertiliser purchased from Ravensdown, three applications of wintering barn slurry (17.3m³/ha/application) were applied across the HB.

Fertiliser inputs into the proposed nutrient budget are also based on the 2017-18 purchase records from Ravensdown but a proportion of the purchased fertiliser has been replaced by wintering barn slurry on the WOL and WTL section of the HB. Five applications of wintering barn slurry are proposed to be applied (15.2m³/ha/application) totalling 7372m³.

Soil test results have been based on maintaining an Olsen P levels of 30, which is the long term goal objective and reflects a level where near maximum pasture production is achieved.

	Total	Total	Per/ha	Per/ha	% Change
	Current	Proposed	Current	Proposed	
Nitrogen Loss (kg/N)	3155	3107	20	19	-1.5
Phosphorus Loss (Kg/P)	24	22	0.1	0.1	-8
Pasture Production (kg/DM)	17000		17000		

12.1 <u>Modelling Inputs – Horner Block</u>

To construct the nutrient budgets the following input data has been used;





12.1.1 Blocks

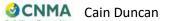
The HB has been split into the following cut and carry blocks which reflect the proposed block set up. <u>The configuration of blocks between WW1 and WW3 in the current scenario has no impact on the</u> <u>nutrient budget as inputs and outputs were the same across both areas:</u>

Block Name	Soil Type	Current	Proposed
Horner WW1&2	Brax_4a.1	62	62
Horner WW1&2	Drum_2a.1	30	30
Horner WW1&2	Waiau_3a.1	5	5
Horner WW3	Brax_4a.1	13	13
Horner WW3	Drum_2a.1	25	25
Horner WW3	Glene_4a.1	4	4
Horner WW3	Waiau_3a.1	14.5	14.5
Effective Farm Area		153.5	153.5
Non productive		6.5	6.5
Total Farm Area		160	160

- Soil areas were obtained from Smap/EnvironmentSouthland.
- Soil settings were obtained from SMap for all soil types.

12.1.2 Climate Data

- Location setting = Southland
- Climate station tool used for block climate data
 - 1002mm of rainfall
 - 9.8°C mean annual temperature
 - 731-1450mm daily rainfall pattern. Low variation.
 - 711mm mean annual PET





12.1.3 Farm System Inputs

Description	Current	Proposed
Cut & Carry	<u>Grass Silage – 153.5ha</u>	<u>Grass Silage – 97ha (WOL & WTL Slurry</u>
Block Inputs		<u>Area)</u>
	17T/ha grass silage cut (DM)	17T/ha grass silage cut (DM)
	293kg/N/ha, 21kg/P/ha & 68kg/K/ha applied as fertiliser	207kg/N/ha, 10kg/P/ha & 0kg/K/ha applied as fertiliser
	166kg/N/ha, 42kg/P/ha and 228kg/K/ha applied as wintering barn effluent.	243kg/N/ha, 61kg/P/ha and 334kg/K/ha applied as wintering barn effluent.
		<u>Grass Silage – 56.5ha (Woldwide Three</u> <u>Ltd Slurry Area)</u>
		17T/ha grass silage cut (DM)
		293kg/N/ha, 21kg/P/ha & 68kg/K/ha applied as fertiliser
		166kg/N/ha, 42kg/P/ha and 228kg/K/ha applied as wintering barn effluent.



Appendix 1 – Soil Survey/Farm Map





APPENDIX

Woldwide One Soils

The following photographs and comments refer to various paddocks across Woldwide One using paddock numbers provided on a farm plan as at January 2017.

Holes were dug on the 7 February 2017 to check the depth of topsoil, stone content and drainage properties. The topsoil and subsoil were checked for texture using field methods and for the drainage properties mottling was taken as an indication of impeded drainage.

The profile at each site was compared to the Topoclimate South soil map to determine if the soils were true to type as described in the Topoclimate soil information sheets.

It was found the Topoclimate maps were not particularly accurate with soil profiles generally better than stated. In places the soils were an intergrade between two types. The Braxton and Pukemutu soils are less extensive than shown.

Prior to Topoclimate maps being produced most of the block were depicted as being of the Drummond soil type in DSIR Soil Bureau Bulletin 27. Makarewa soils were shown to cover the west end of the farm. Makarewa soils are inherently poorly drained. Topoclimate has redefined the area covered by the Makarewa type as being a Braxton or Pukemutu soil type, both of which are poorly drained. Topoclimate has also extended the area of poorly drained soil to cover approximately 90% of Woldwide One.

I believe shallow to moderately deep Drummond soils cover much of the area shown as the Braxton type, other than for the west end of the block.

WOLDWIDE ONE

Paddock 23

Topoclimate suggests a Glenelg soil type for this area. However, there was no stone in the topsoil and there was a well developed subsoil. The subsoil was free draining with no mottling to the bottom of the subsoil level at 0.5 m. This profile is more characteristic of a Drummond soil type. The sample site was on a broad ridge. The paddock had recently been cultivated and the profile was reported as being uniform to plough depth across it, i.e. no stones in the topsoil.



Paddock 24

Topoclimate suggests a Glenelg soil type for this paddock. There was 250 mm depth of soil to stone. The profile was better than a typical Glenelg soil which has stone throughout all horizons. The south west corner where this hole was dug is the lightest part of the paddock.



Paddock 21

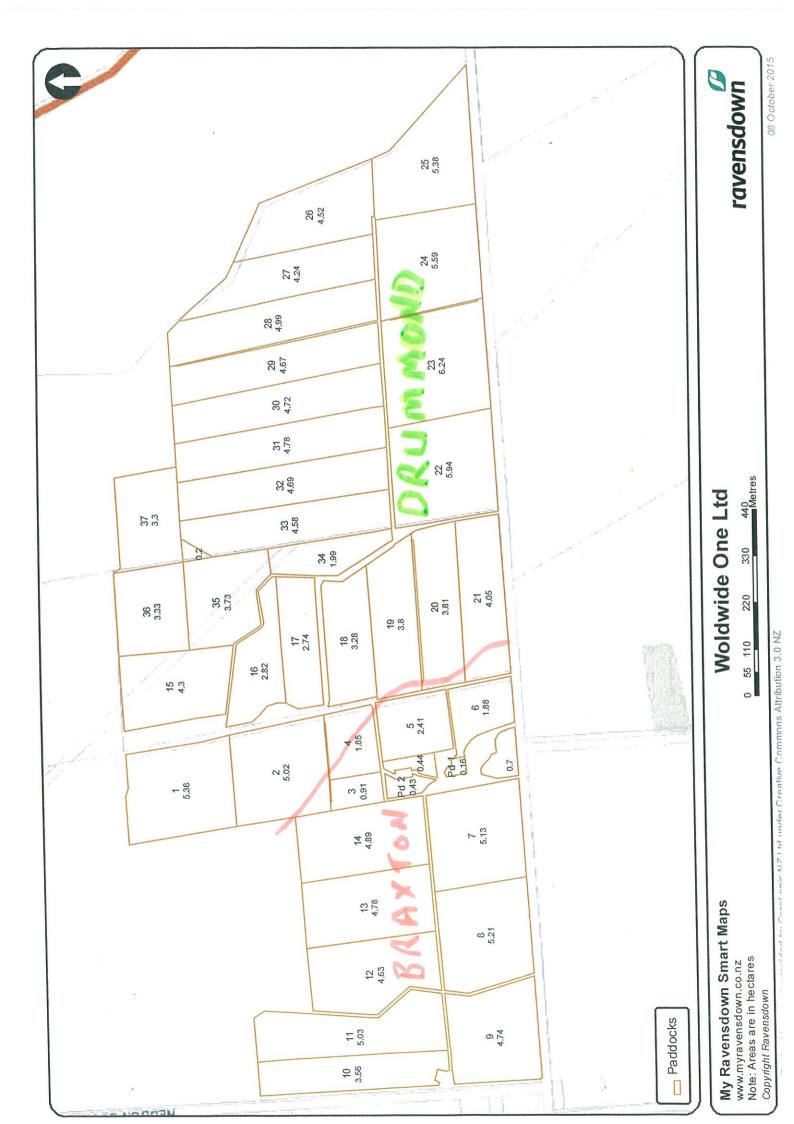
Topoclimate suggests Braxton and Pukemutu soil types cover this area. The profile was 250 mm depth of topsoil, no mottles present, well structured, overlying a heavier textured subsoil. There were some mottles present in the subsoil and no stone with 0.5 m of the surface. This profile is tending towards the Braxton soil type. The sample site was in a slight hollow and would be expected to have a wetter profile compared to the higher adjoining ground.

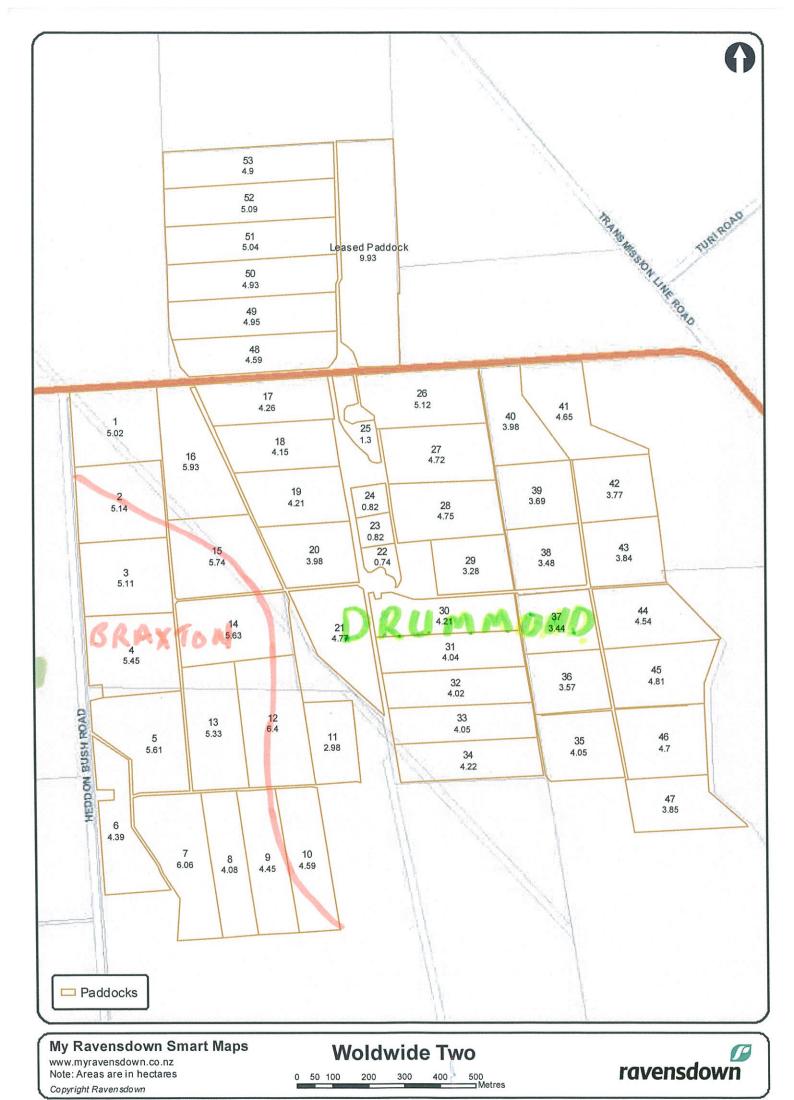


Paddock 7

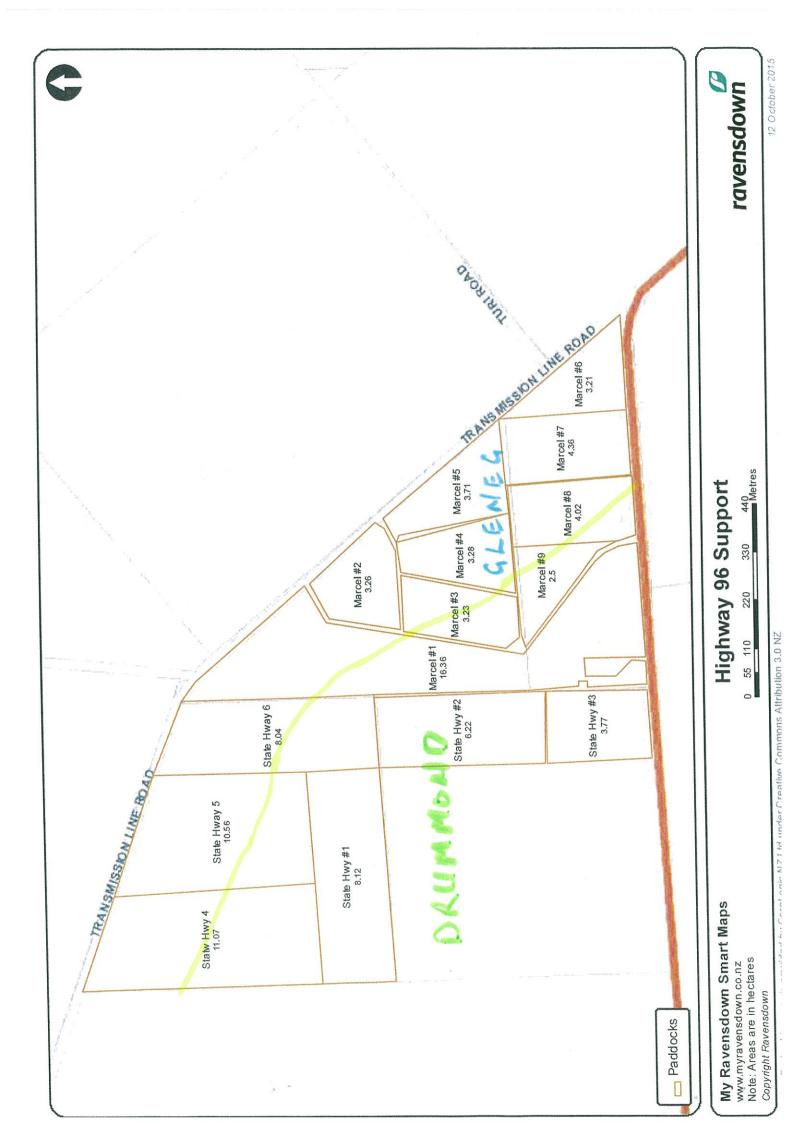
Topoclimate suggests Braxton and Pukemutu soil types cover this area. The topsoil depth was 200 mm, overlying a 50 mm thick intergrade layer overlying a heavy and mottled subsoil. This profile showed poorer drainage than the profile in paddock 21 and is more characteristic of a Braxton soil type.







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Appendix 2 – Nutrient Budgets & Block Reports





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Woldwide One & Two Ltd

1354 Hundred Line Rd, Dunearn 9783, New Zeal...



YEAR ENDING 2014 UPDATED FINAL

Analysis type	Predictive
Is publication	No
Application version	2.8.0.2
Printed date	14 Sep, 2019, 10:16AM
Model version	6.3.2

Farm details

Total area	464 ha
Productive block area	441.40 ha
Nitrogen conversion efficiency (NCE)	62%
N Surplus	130 kg/ha
Region	Southland



NAME		ТҮРЕ	AREA (HA)	N LOSS	N LOSS/HA	N SURPLUS/HA	P LOSS	P LOSS/HA
	Marcel Silage + WG YS (Glene_4a.1 & Drum_2a.1)	Pasture	14	809	57.6	80	2	0.2
	Silage + WG YS + Barn Eff (Drum_2a.1)	Pasture	29.5	914	31	155	5	0.2
	WOL Effluent (Drum_2a.1)	Pasture	30	1298	45	278	7	0.2
	WOL Non Effluent (Brax_4a.1)	Pasture	47.5	1158	26	188	28	0.6
	WOL Non Effluent (Drum_2a.1)	Pasture	78.4	2706	36	193	16	0.2
	WTL Effluent (Drum_2a.1)	Pasture	45	2135	50	296	10	0.2
	WTL Non Effluent (Brax_4a.1)	Pasture	53	1477	29	206	29	0.6
	WTL Non Effluent (Drum_2a.1)	Pasture	104	4140	42	212	21	0.2
۲	Barley + Silage +WGYS (Drum_4a.1)	Crop	19	877	46	-56	6	0.3
	Barley + Silage +WGYS (Glene_4a.1)	Crop	7	397	57	-55	1	0.2
	Swedes (Drum_2a.1)	Crop	2	162	81	266	1	0.3
	Swedes (Glen_4a.1)	Crop	12	1440	120	264	3	0.2
۲	Summer Turnips	Fodder crop	15.8	783	50	160	5	0.3
	Other sources	Other	-	622	-	-	210	_

	TOTAL LOSS	(KG/YR)			LOSS PER HA (KG/YR)				
Nitrogen	18,919				41				
Phosphorus	344	344 0.7							
NUTRIENTS ADDED (KG/HA/YR)		Ν	Р	К	S	CA	MG	NA	
Fertiliser, lime and other	~	215	45	49	46	75	0	1	
Irrigation		0	0	0	0	0	0	0	
Supplements	~	64	13	42	10	8	7	3	
Rain/clover fixation	~	66	0	2	5	3	6	26	
NUTRIENTS REMOVED (KG/HA/YR)		Ν	Р	К	S	CA	MG	NA	
Leached from root zone	~	41	0.7	18	62	76	4	15	
As product		97	16	23	5	21	2	7	
Transfer	\sim	0	0	0	0	0	0	0	
Effluent exported		58	9	54	6	14	б	3	
To atmosphere	~	79	0	0	0	0	0	0	
CHANGE IN POOLS (KG/HA/YR)		Ν	Р	К	S	CA	MG	NA	
Organic pool	~	76	12	5	-10	1	1	0	
Inorganic mineral	~	0	5	-17	0	5	-3	-4	
Inorganic soil pool		14	18	39	0	-24	8	12	

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Woldwide One & Two Ltd

1354 Hundred Line Rd, Dunearn 9783, New Zeal...



YEAR ENDING 2015 UPDATED FINAL

Analysis type	Predictive
Is publication	No
Application version	2.8.0.2
Printed date	14 Sep, 2019, 10:20AM
Model version	6.3.2

Farm details

Total area	502 ha
Productive block area	478.50 ha
Nitrogen conversion efficiency (NCE)	54%
N Surplus	165 kg/ha
Region	Southland



NAME		ТҮРЕ	AREA (HA)	N LOSS	N LOSS/HA	N SURPLUS/HA	P LOSS	P LOSS/HA
	Marcel Silage + WG YS	Pasture	14	471	33.9	50	2	0.2
	Silage + WG YS + Barn Eff (Drum_2a.1)	Pasture	19.5	440	23	147	3	0.1
	Silage + WG YS + Barn Eff (Glene_4a.1)	Pasture	17.2	714	41	159	2	0.1
M	WOL Effluent (Drum_2a.1)	Pasture	30	1580	55	308	7	0.2
	WOL Non Effluent (Brax_4a.1)	Pasture	47.5	1582	35	208	28	0.6
	WOL Non Effluent (Drum_2a.1)	Pasture	78.4	3533	47	215	17	0.2
	WTL Effluent (Drum_2a.1)	Pasture	45	2622	60	317	13	0.3
	WTL Non Effluent (Brax_4a.1)	Pasture	53	1765	35	208	29	0.6
	WTL Non Effluent (Drum_2a.1)	Pasture	134	6038	47	215	27	0.2
۲	Fodder Beet (Drum_2a.1)	Сгор	10	704	70	181	4	0.4
٢	Kale (Drum_2a.1)	Сгор	11.4	684	60	219	4	0.3
٢	Kale (Glen_4a.1)	Сгор	18.5	1529	83	219	4	0.2
	Summer Turnips	Fodder crop	14	994	71	125	5	0.3
	Other sources	Other	-	690	-	-	236	_

	TOTAL LOSS	(KG/YR)			LOSS PER HA (KG/YR)				
Nitrogen	23,347				47				
Phosphorus	381 0.8								
NUTRIENTS ADDED (KG/HA/YR)		Ν	Р	К	S	CA	MG	NA	
Fertiliser, lime and other	~	228	46	56	62	93	0	1	
Irrigation		0	0	0	0	0	0	0	
Supplements	~	67	14	40	10	7	7	3	
Rain/clover fixation	~	65	0	2	5	3	6	26	
NUTRIENTS REMOVED (KG/HA/YR)		N	Р	К	S	CA	MG	NA	
Leached from root zone	~	47	0.8	18	75	79	4	15	
As product		94	16	23	5	21	2	6	
Transfer	~	0	0	0	0	0	0	0	
Effluent exported		57	9	53	6	14	5	3	
To atmosphere	\checkmark	81	0	0	0	0	0	0	
CHANGE IN POOLS (KG/HA/YR)		N	Р	К	S	CA	MG	NA	
Organic pool	~	102	13	4	-9	1	1	0	
Inorganic mineral	~	0	5	-16	0	-2	-3	-4	
Inorganic soil pool		13	22	64	0	-1	9	13	

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Woldwide One & Two Ltd

1354 Hundred Line Rd, Dunearn 9783, New Zeal...



YEAR ENDING 2016 UPDATED FINAL

Analysis type	Predictive
Is publication	No
Application version	2.8.0.2
Printed date	14 Sep, 2019, 10:21AM
Model version	6.3.2

Farm details

Total area	502 ha
Productive block area	478.90 ha
Nitrogen conversion efficiency (NCE)	59%
N Surplus	150 kg/ha
Region	Southland



NAME		TYPE	AREA (HA)	N LOSS	N LOSS/HA	N SURPLUS/HA	P LOSS	P LOSS/HA
	Marcel Silage + WG YS (Drum_2a.1)	Pasture	11	164	15	-12	2	0.2
	Marcel Silage + WG YS (Glen_4a.1)	Pasture	18	545	30	-10	2	0.1
	SH 96 Silage + WG YS + Barn Eff (Drum_2a.1)	Pasture	28	648	23	150	4	0.1
	SH 96 Silage + WG YS + Barn Eff (Glene_4a.1)	Pasture	12	514	43	161	1	0.1
	WOL Effluent (Drum_2a.1)	Pasture	30	1580	55	313	7	0.2
	WOL Non Effluent (Brax_4a.1)	Pasture	47.5	1160	25	198	27	0.6
	WOL Non Effluent (Drum_2a.1)	Pasture	78.4	2825	37	204	16	0.2
	WTL Effluent (Drum_2a.1)	Pasture	45	2329	54	306	12	0.3
	WTL Non Effluent (Brax_4a.1)	Pasture	53	1323	26	204	26	0.5
	WTL Non Effluent (Drum_2a.1)	Pasture	134	4923	38	211	25	0.2
٢	Fodder Beet (Drum_2a.1)	Crop	4	226	56	155	2	0.4
٢	Fodder Beet (Glen_4a.1)	Crop	18	1553	86	155	5	0.3
	Summer Turnips	Fodder crop	14.5	978	67	86	5	0.3
	Other sources	Other	-	672	-	-	233	-

	TOTAL LOSS	(KG/YR)			LOSS PER HA (KG/YR)			
Nitrogen	19,440				39			
Phosphorus	368				0.7			
NUTRIENTS ADDED (KG/HA/YR)		Ν	Р	К	S	CA	MG	NA
Fertiliser, lime and other	~	225	32	53	39	54	2	1
Irrigation		0	0	0	0	0	0	0
Supplements	~	78	16	39	10	6	7	3
Rain/clover fixation	~	61	0	2	5	3	6	26
NUTRIENTS REMOVED (KG/HA/YR)		N	Р	К	S	CA	МС	NA
Leached from root zone	~	39	0.7	17	53	73	4	15
As product		96	16	23	5	21	2	7
Transfer	\sim	0	0	0	0	0	0	0
Effluent exported		56	9	51	6	13	5	3
To atmosphere	\sim	78	0	0	0	0	0	0
CHANGE IN POOLS (KG/HA/YR)		N	Р	к	S	CA	МС	NA
Organic pool	~	99	13	4	-8	1	1	0
Inorganic mineral	~	0	5	-21	0	-2	-3	-4
Inorganic soil pool		11	7	46	0	-37	10	12

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Woldwide One & Two Ltd

1354 Hundred Line Rd, Dunearn 9783, New Zeal...



YEAR ENDING 2017 UPDATED FINAL

Analysis type	Predictive
Is publication	No
Application version	2.8.0.2
Printed date	14 Sep, 2019, 10:22AM
Model version	6.3.2

Farm details

Total area	502 ha
Productive block area	478.90 ha
Nitrogen conversion efficiency (NCE)	60%
N Surplus	147 kg/ha
Region	Southland



NAME		ТҮРЕ	AREA (HA)	N LOSS	N LOSS/HA	N SURPLUS/HA	P LOSS	P LOSS/HA
	Marcel Cut&Carry (Drum_2a.1)	Cut and carry	11	191	17	35	2	0.2
	Marcel Cut&Carry (Glen_4a.1)	Cut and carry	17.5	353	20	23	2	0.1
	SH96 Cut&Carry (Drum_2a.1)	Cut and carry	28	329	12	69	3	0.1
	SH96 Cut&Carry (Glen_4a.1)	Cut and carry	12	144	12	70	1	0.1
	WOL Effluent (Drum_2a.1)	Pasture	30	1757	59	315	7	0.2
	WOL Non Effluent (Brax_4a.1)	Pasture	47.5	1404	30	209	25	0.5
	WOL Non Effluent (Drum_2a.1)	Pasture	78.4	3372	43	216	14	0.2
	WTL Effluent (Drum_2a.1)	Pasture	45	2529	56	308	12	0.3
	WTL Non Effluent (Brax_4a.1)	Pasture	53	1624	31	210	25	0.5
	WTL Non Effluent (Drum_2a.1)	Pasture	134	5990	45	217	23	0.2
۲	Fodder Beet (Drum_2a.1)	Crop	4	307	77	221	2	0.4
۲	Fodder Beet (Glen_4a.1)	Crop	18.5	2022	109	221	5	0.3
	Other sources	Other	-	724	-	-	243	-

	TOTAL LOSS	(KG/YR)			LOSS PER HA (KG/YR)			
Nitrogen	20,747				41			
Phosphorus	363				0.7			
NUTRIENTS ADDED (KG/HA/YR)		Ν	Р	К	S	CA	MG	NA
Fertiliser, lime and other	~	237	28	46	34	32	5	2
Irrigation		0	0	0	0	0	0	0
Supplements	~	72	15	40	10	7	7	3
Rain/clover fixation	~	61	0	2	5	3	6	26
NUTRIENTS REMOVED (KG/HA/YR)		N	Р	К	S	CA	МС	NA
Leached from root zone	~	41	0.7	18	51	79	3	15
As product		103	17	25	6	23	2	7
Transfer	\sim	0	0	0	0	0	0	0
Effluent exported		58	9	53	6	14	6	3
To atmosphere	~	82	0	0	0	0	0	0
CHANGE IN POOLS (KG/HA/YR)		N	Р	К	S	CA	MG	NA
Organic pool	~	111	14	4	-10	1	1	0
Inorganic mineral	~	0	6	-23	0	-2	-3	-4
Inorganic soil pool		0	0	31	0	-67	12	13

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Woldwide One & Two Ltd

1354 Hundred Line Rd, Dunearn 9783, New Zeal...



Woldwide One & Two Ltd - Proposed Final

Analysis type	Predictive
Is publication	No
Application version	2.8.0.2
Printed date	14 Sep, 2019, 10:23AM
Model version	6.3.2

Farm details

Total area	502 ha
Productive block area	478.90 ha
Nitrogen conversion efficiency (NCE)	44%
N Surplus	263 kg/ha
Region	Southland



NAME		ТҮРЕ	AREA (HA)	N LOSS	N LOSS/HA	N SURPLUS/HA	P LOSS	P LOSS/HA
	Effluent Blocks (Drum_2a.1)	Pasture	120	5499	46	280	22	0.2
	Non Effluent (Brax_4a.1)	Pasture	100.5	2692	27	202	44	0.4
	Non-Effluent (Drum_2a.1)	Pasture	25.4	962	38	208	4	0.1
	Non-Effluent (Glen_4a.1)	Pasture	48	3538	74	223	5	0.1
	Barn Slurry (Drum_2a.1)	Pasture	185	5857	32	164	26	0.1
	Other sources	Other	-	830	-	-	257	-

	TOTAL LOSS	(KG/YR)			LOSS PER HA (KG/YR)			
Nitrogen	19,378				39			
Phosphorus	358				0.7			
NUTRIENTS ADDED (KG/HA/YR)		Ν	Р	К	S	CA	MG	NA
Fertiliser, lime and other	~	183	30	28	68	58	2	0
Irrigation		0	0	0	0	0	0	0
Supplements	~	203	28	147	21	27	16	9
Rain/clover fixation	~	86	0	2	5	3	6	26
NUTRIENTS REMOVED (KG/HA/YR)		N	Р	К	S	CA	МС	NA
Leached from root zone	~	39	0.7	12	83	50	4	15
As product		125	21	30	7	27	3	9
Transfer	\sim	0	0	0	0	0	0	0
Effluent exported		85	10	76	8	16	7	3
To atmosphere	\sim	89	0	0	0	0	0	0
CHANGE IN POOLS (KG/HA/YR)		N	Р	К	S	CA	MG	NA
Organic pool	~	136	14	20	-4	4	2	1
Inorganic mineral	~	0	4	-18	0	-2	-3	-4
Inorganic soil pool		0	8	58	0	-6	10	11

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Woldwide One & Two Ltd

1354 Hundred Line Rd, Dunearn 9783, New Zeal...



Horner Block Current

Analysis type	Predictive
Is publication	No
Application version	2.8.0.2
Printed date	14 Sep, 2019, 10:24AM
Model version	6.3.2

Farm details

Total area	160 ha
Productive block area	153.50 ha
Nitrogen conversion efficiency (NCE)	85%
N Surplus	73 kg/ha
Region	Southland



NAME		ТҮРЕ	AREA (HA)	N LOSS	N LOSS/HA	N SURPLUS/HA	P LOSS	P LOSS/HA
	Horner WW1&2 (Brax_4a.1)	Cut and carry	62	995	16	73	11	0.2
	Horner WW1&2 (Drum_2a.1)	Cut and carry	30	719	24	77	2	0.1
	Horner WW1&2 (Waiau_3a.1)	Cut and carry	5	132	26	85	1	0.2
	Horner WW3 (Brax_4a.1)	Cut and carry	13	209	16	73	2	0.2
	Horner WW3 (Drum_2a.1)	Cut and carry	25	599	24	77	2	0.1
	Horner WW3 (Glene_4a.1)	Cut and carry	4	103	26	79	0	0.1
	Horner WW3 (Waiau_3a.1)	Cut and carry	14.5	383	26	86	З	0.2
	Other sources	Other	_	14	-	_	1	-

	TOTAL LOSS	(KG/YR)			LOSS PER HA (KG/YR)			
Nitrogen	3,155				20			
Phosphorus	24				0.1			
NUTRIENTS ADDED (KG/HA/YR)		Ν	Р	К	S	CA	MG	NA
Fertiliser, lime and other	~	441	60	284	47	528	5	2
Irrigation		0	0	0	0	0	0	0
Supplements	~	0	0	0	0	0	0	0
Rain/clover fixation	~	46	0	2	5	3	6	26
NUTRIENTS REMOVED (KG/HA/YR)		N	Р	К	S	CA	MG	NA
Leached from root zone	~	20	0.1	10	40	58	5	14
As product		0	0	0	0	0	0	0
Transfer	\sim	0	0	0	0	0	0	0
Effluent exported		0	0	0	0	0	0	0
To atmosphere	~	19	0	0	0	0	0	0
CHANGE IN POOLS (KG/HA/YR)		N	Р	К	S	CA	MG	NA
Organic pool	~	34	17	0	-22	0	0	0
Inorganic mineral	~	0	3	-27	0	171	-2	-5
Inorganic soil pool		0	-5	-40	0	215	-14	0

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Woldwide One & Two Ltd

1354 Hundred Line Rd, Dunearn 9783, New Zeal...



Horner Block Proposed

Analysis type	Predictive
Is publication	No
Application version	2.8.0.2
Printed date	14 Sep, 2019, 10:25AM
Model version	6.3.2

Farm details

Total area	160 ha
Productive block area	153.50 ha
Nitrogen conversion efficiency (NCE)	85%
N Surplus	74 kg/ha
Region	Southland



NAME		ТҮРЕ	AREA (HA)	N LOSS	N LOSS/HA	N SURPLUS/HA	P LOSS	P LOSS/HA
	Horner WW1&2 (Brax_4a.1)	Cut and carry	62	1006	16	74	10	0.2
	Horner WW1&2 (Drum_2a.1)	Cut and carry	30	662	22	78	2	0.1
	Horner WW1&2 (Waiau_3a.1)	Cut and carry	5	131	26	85	1	0.2
	Horner WW3 (Brax_4a.1)	Cut and carry	13	209	16	73	2	0.2
	Horner WW3 (Drum_2a.1)	Cut and carry	25	599	24	77	2	0.1
	Horner WW3 (Glene_4a.1)	Cut and carry	4	103	26	79	0	0.1
	Horner WW3 (Waiau_3a.1)	Cut and carry	14.5	383	26	86	З	0.2
	Other sources	Other	-	14	-	-	1	-

	TOTAL LOSS	TOTAL LOSS (KG/YR)			LOSS PER HA (KG/YR)			
Nitrogen	3,107				19			
Phosphorus	22				0.1			
NUTRIENTS ADDED (KG/HA/YR)		Ν	Р	К	S	CA	MG	NA
Fertiliser, lime and other	~	435	65	293	46	528	5	0
Irrigation		0	0	0	0	0	0	0
Supplements	~	0	0	0	0	0	0	0
Rain/clover fixation	~	44	0	2	5	3	6	26
NUTRIENTS REMOVED (KG/HA/YR)		N	Р	К	S	CA	MG	NA
Leached from root zone	~	19	0.1	8	39	58	5	14
As product		0	0	0	0	0	0	0
Transfer	~	0	0	0	0	0	0	0
Effluent exported		0	0	0	0	0	0	0
To atmosphere	\sim	16	0	0	0	0	0	0
CHANGE IN POOLS (KG/HA/YR)		N	Р	К	S	CA	MG	NA
Organic pool	~	38	17	0	-22	0	0	0
Inorganic mineral	~	0	3	-25	0	171	-2	-5
Inorganic soil pool		0	0	-16	0	215	-15	-1

Appendix 3 – Nutrient Budget Evidence





Agri- Business Consultants Annual Reviews

2013/14 Farm Review

Woldwide Group

2010/	171 4111			voluwide Gi		
	Average	Top Farm	WWF1	WWF 2	WWF3	Mayfiled
Final Production (kgMS)	13333212	325649	250281	341434	506021	427164
Effective Milking Area (ha)	9450.86	187.5	155	202	286	253
Stock Numbers/Weights						
Cows Wintered	29940	693	525	664	982	813
Cows at Peak	28619	673	496			794
and a second	4.4%	2.9%	5.5%	4.8%	3.3%	2.3%
Change Winter-Peak (%) SR Wintered	3.17	3.7	3.4	3.3	3.4	3.2
	3.03	3.6	3.20	3.13	3.32	3.14
SR at Peak	474	480.0	540.0	540.0	510.0	520.0
June 2012 Weights				1689.5	1694.1	1631.9
LW/ha	1436	1722.9	1728.0			1.03
KgMS/KGLW	0.98	1.01	0.93	1.00	1.04	87.4
KgLW/TDM Consumed	85.7	83.2	103.3	99.0	92.7	
Herd BW	102.9	102.0	118.0	115.0	131.0	123.0
Production	10070000				1700	1000
KgMS/ha	1411	1737	1615	1690	1769	1688
KgMS/cows at peak	466	484	505	540	533	538
KgMS/cow wintered	445	470	477	514	515	525
Mating		50	50	70		05
Empties	2973	58	56	73	66	65
Empty % of peak numbers	10.5%	8.6%	11.3%	11.6%	6.9%	8.2%
Mating Interval (Weeks)	11.3	11.4	12	11.6	11.3	11.6
Wasteage - Loss + empties	14.3%	11.3%	16.2%	15.8%	10.0%	10.3%
Feed		- 12 Decisio	(1997) and a second			
Silage at start	5343873	88160	142320	175780	174700	102700
+ silage bought	15777449	248420	655000	792000	1100000	205000
+ silage made	3174770	39380	15620	35420	53240	70400
- silage at end	15609412	115980	498292	591372	872232	147000
= silage fed	8686680	259980	314648	411828	455708	231100
Silage fed per cow	304	386	634	-652	480	291
Silage per KgMS	0.7	0.8	1.3	1.2	0.9	0.5
Nitrogen Applied (kgN/ha)	179	200	151.6	175.2	158.7	194.2
Nitrogen Response @ 10:1	16963455	375000	234980	353904	453882	491326
Concentrates Bought						
Molasis t	1640	27.4	108	125	171	135.5
Barley	6258	319.5	340	490	891	449.6
Palm Kernet	7733	0	_164	261	363	340.5
Concentrates fed per cow	546	434		1179	1276	995
Concentrates per KgMS	1.17	0.90		2.18	2.40	1.85
Total Bought Milking Feed kgDM	38106535	848345	1035988	1440042	2015410	1371861
	1332	1261		2279	2121	1728
Total Bought Feed /cow Total Bought Feed/kgMS	2.9	2.6		4.2	4.0	3.2
	159998544	3907788	3003372	4097208	6072252	5125968
Feed Required For Milk Production @ 12kgDM/kgMS	0.10500			4097200	0072232	0120000
Feed Required For Drystock	949590	0		1440040	2015410	1271061
Less Bought In Feed	38106535	848345			2015410	1371861 3754107
Leaves Pasture Utilised	122841599	3059443			4056842	
Utilised Pasture/ha	12998	16317			14185	14838
Utilised Pasture/kgMS	9.21	9.39	7.86	7.78	8.02	8.79
Einensiel Analysie/bootarc						
Financial Analysis/hectare Income Milk @ \$8.40/kgMS	\$11,934.66	\$1/ 500 00	\$13 563 63	\$14,198.25	\$14 862 16	\$14 182 52
Income Milk @ \$8.40/kgMS Adj. for cull cows @ \$1000	-\$0.42	\$14,589.08			\$14,882.10	\$128.86
	\$11 934 24	\$14 703 16	\$13 501 01	\$14 149 88	\$15 011 94	\$14,311.38
Total	\$11,934.24	φ1+,703.16	φ13,301.01	ψ17, 173.00	ψ10,011.04	ψι-ησττ.00
Variable Feed Costs		- · · · ·		A4 654 65	A4 000 77	0050.00
Silage Bought Off @ 32c	\$536.92	\$423.97			\$1,230.77	
Made On @ 10c	\$33.04	\$21.00			\$18.62	
Fed Out @ 5c	\$47.38	\$69.33			\$79.67	
Change in inventory	-\$339.41	-\$47.48			-\$780.46	-\$56.03
Concentrates @ ?c	\$572.07	\$865.90				
Nitrogen @ 17c	\$313.28	\$390.00			\$269.79	\$330.14
Less feed fed to drystock @ 16c	-\$14.53	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	\$1,148.74	\$1,722.73	\$2,558.70	\$2,725.91	\$2,845.37	\$1,992.78
Net Margin	\$10,785.50	\$12,980.43	\$10,942.31	\$11,423.97	\$12,166.57	\$12,318.60
2						(14) (14) (14) (14) (14) (14) (14) (14)

2014/15 Farm Review

	Average	Top Farm	WWF1	WWF 2	WWF3	Mayfiled
Final Production (kgMS)	5224056	312099	246072	372124	472332	402148
Effective Milking Area (ha)	3887.28	225.5	155	232	286	253
Stock Numbers/Weights						
Cows Wintered	12467	726	525	760	1000	810
Cows at Peak	11856	700	495	727	962	780
Change Winter-Peak (%)	4.9%	3.6%	5.7%	4.3%	3.8%	3.7%
SR Wintered	3.21	3.2			3.5	3.2
SR at Peak	3.05	3.1	3.19	3.13	3.36	3.08
	488	520.0	540.0	540.0	520.0	520.0
June 2015 Weights		1614.2		1692.2	1749.1	1603.2
_W/ha	1487					0.99
(gMS/KGLW	0.90	0.86			0.94	
<glw consumed<="" td="" tdm=""><td>99.0</td><td>93.7</td><td></td><td>103.5</td><td>101.0</td><td>95.0</td></glw>	99.0	93.7		103.5	101.0	95.0
Herd BW	105.6	109.0	99.0	99.0	110.0	111.0
Production						
(gMS/ha	1344	1384			1652	1590
KgMS/cows at peak	441	446	497	512	491	516
<gms cow="" td="" wintered<=""><td>419</td><td>430</td><td>469</td><td>490</td><td>472</td><td>496</td></gms>	419	430	469	490	472	496
Robin o						
Aating	4470		54	70	75	50
Empties	1172	83	51	72	75	56
Empty % of peak numbers	9.9%	11.9%		9.9%	7.8%	7.2%
Mating Interval (Weeks)	11.0	10.9	11.6	11.6	11.4	11
Nasteage - Loss + empties	14.3%	15.0%	15.4%	13.8%	11.3%	10.6%
Feed						
	2893650	130400	142320	199000	266000	146500
Silage at start						
⊦ silage bought	5131040	205000		724000	750000	251000
- silage made	426730	15250		0	0	C
silage at end	4090750	159210	526000	516000	607000	151000
silage fed	4360670	191440	188320	407000	409000	246500
Silage fed per cow	368	273	380	560	425	316
Silage per KgMS	0.8	0.6			0.9	0.6
	1.07	100 5	100.0	170.4	100 55	470
Nitrogen Applied (kgN/ha) Nitrogen Response @ 10:1	187 7279890	196.5 443107.5			180.55 516373	173 437690
Concentrates Bought						
Molasis t	591	117	- 50.16	98.12	68.98	25.02
	3187	0			658.41	527.62
Barley					408.86	407.32
Palm Kernet	4134	36.7				
Concentrates fed per cow	667	173			1018	1069
Concentrates per KgMS	1.51	0.39	2.23	2.02	2.07	2.07
Fotal Bought Milking Feed kgDM	19126450	724827.5	1021146.5	1576536.5	1904730.5	1518020
	1613	1035			1980	1946
Total Bought Feed /cow Total Bought Feed/kgMS	3.7	2.3			4.0	3.8
	11000000					
Feed Required For Milk Production @ 12kgDM/kgMS	62688672	3745188			5667984	4825776
Feed Required For Drystock	0	0			0	
Less Bought In Feed	19126450			1576536.5	1904730.5	1518020
Leaves Pasture Utilised	43562222	3020360.5			3763253.5	3307756
Utilised Pasture/ha	11206	13394	12463	12452	13158	
Utilised Pasture/kgMS	8.34	9.68	7.85	7.76	7.97	8.23
Financial Analysis/hectare				a second second second	C7 424 00	\$7,152.83
Financial Analysis/hectare Income Milk @ \$4.40/kgMS	\$6,022.52	\$6,089.74	\$7,144.03	\$7,217.92	\$7,431.80	\$1,10L.01
	\$6,022.52 -\$6.02	\$6,089.74 -\$22.92			\$104.96	
Income Milk @ \$4.40/kgMS Adj. for cull cows @ \$1000	-\$6.02	-\$22.92	-\$38.17	\$15.92	\$104.96	\$117.96
Income Milk @ \$4.40/kgMS			-\$38.17	\$15.92		\$117.96
Income Milk @ \$4.40/kgMS Adj. for cull cows @ \$1000	-\$6.02	-\$22.92	-\$38.17	\$15.92	\$104.96	\$117.99 \$7,270.79
Income Milk @ \$4.40/kgMS Adj. for cull cows @ \$1000 Total	-\$6.02	-\$22.92	-\$38.17 \$7,105.86	\$15.92 \$7,233.84	\$104.96	\$117.96 \$7,270.79
Income Milk @ \$4.40/kgMS Adj. for cull cows @ \$1000 Total Variable Feed Costs Silage Bought Off @ 32c	-\$6.02 \$6,016.51 \$435.48	-\$22.92 \$6,066.81 \$290.91	-\$38.17 \$7,105.86 \$1,180.90	\$15.92 \$7,233.84 \$998.62	\$104.96 \$7,536.75	\$117.96 \$7,270.79 \$317.4
Income Milk @ \$4.40/kgMS Adj. for cull cows @ \$1000 Total Variable Feed Costs Silage Bought Off @ 32c Made On @ 10c	-\$6.02 \$6,016.51 \$435.48 \$10.59	-\$22.92 \$6,066.81 \$290.91 \$6.76	\$7,105.86 \$7,180.90 \$1,180.90 \$ \$0.00	\$15.92 \$7,233.84 \$998.62 \$0.00	\$104.96 \$7,536.75 \$839.16 \$0.00	\$117.9 \$7,270.7 \$317.4 \$0.0
Income Milk @ \$4.40/kgMS Adj. for cull cows @ \$1000 Total Variable Feed Costs Silage Bought Off @ 32c Made On @ 10c Fed Out @ 5c	-\$6.02 \$6,016.51 \$435.48 \$10.59 \$56.14	-\$22.92 \$6,066.81 \$290.91 \$6.76 \$42.45	\$7,105.86 \$7,105.86 \$1,180.90 \$0.00 \$60.75	\$15.92 \$7,233.84 \$998.62 \$0.00 \$87.72	\$104.96 \$7,536.75 \$839.16 \$0.00 \$71.50	\$117.9 \$7,270.7 \$317.4 \$0.0 \$48.7
Income Milk @ \$4.40/kgMS Adj. for cull cows @ \$1000 Total Variable Feed Costs Silage Bought Off @ 32c Made On @ 10c Fed Out @ 5c Change in inventory	-\$6.02 \$6,016.51 \$435.48 \$10.59 \$56.14 -\$110.10	-\$22.92 \$6,066.81 \$290.91 \$6.76 \$42.45 -\$40.88	\$1,180.90 \$1,180.90 \$5 \$60.75 \$5 \$7,22.11	\$15.92 \$7,233.84 \$998.62 \$0.00 \$87.72 -\$437.24	\$104.96 \$7,536.75 \$839.16 \$0.00 \$71.50 -\$381.54	\$117.9 \$7,270.7 \$317.4 \$0.0 \$48.7 -\$5.6
Income Milk @ \$4.40/kgMS Adj. for cull cows @ \$1000 Total Variable Feed Costs Silage Bought Off @ 32c Made On @ 10c Fed Out @ 5c Change in inventory Concentrates @ ?c	-\$6.02 \$6,016.51 \$435.48 \$10.59 \$56.14 -\$110.10 \$732.33	-\$22.92 \$6,066.81 \$290.91 \$6.76 \$42.45 -\$40.86 \$235.55	 \$38.17 \$7,105.86 \$1,180.90 \$0.00 \$60.75 \$792.11 \$1,613.43 	\$15.92 \$7,233.84 \$998.62 \$0.00 \$87.72 -\$437.24 \$1,545.75	\$104.96 \$7,536.75 \$839.16 \$0.00 \$71.50 -\$381.54 \$1,597.98	\$117.96 \$7,270.79 \$317.47 \$0.00 \$48.72 -\$5.69 \$1,493.43
Income Milk @ \$4.40/kgMS Adj. for cull cows @ \$1000 Total Variable Feed Costs Silage Bought Off @ 32c Made On @ 10c Fed Out @ 5c Change in inventory Concentrates @ ?c Nitrogen @ 17c	-\$6.02 \$6,016.51 \$435.48 \$10.59 \$56.14 -\$110.10 \$732.33 \$318.37	-\$22.92 \$6,066.81 \$290.91 \$6.76 \$42.45 \$235.55 \$334.05	\$1,180.90 \$1,180.90 \$0.00 \$60.75 \$-\$792.11 \$1,613.43 \$312.63	\$15.92 \$7,233.84 \$998.62 \$0.00 \$87.72 -\$437.24 \$1,545.75 \$304.98	\$104.96 \$7,536.75 \$839.16 \$0.00 \$71.50 -\$381.54 \$1,597.98 \$306.94	\$117.96 \$7,270.79 \$317.47 \$0.00 \$48.77 -\$5.61 \$1,493.41 \$294.10
Income Milk @ \$4.40/kgMS Adj. for cull cows @ \$1000 Total Variable Feed Costs Silage Bought Off @ 32c Made On @ 10c Fed Out @ 5c Change in inventory Concentrates @ ?c	-\$6.02 \$6,016.51 \$435.48 \$10.59 \$56.14 -\$110.10 \$732.33	-\$22.92 \$6,066.81 \$290.91 \$6.76 \$42.45 -\$40.86 \$235.55	\$1,180.90 \$1,180.90 \$0.00 \$60.75 \$-\$792.11 \$1,613.43 \$312.63	\$15.92 \$7,233.84 \$998.62 \$0.00 \$87.72 -\$437.24 \$1,545.75 \$304.98	\$104.96 \$7,536.75 \$839.16 \$0.00 \$71.50 -\$381.54 \$1,597.98	\$117.96 \$7,270.79 \$317.47 \$0.00 \$48.77 -\$5.69 \$1,493.43 \$294.10
Income Milk @ \$4.40/kgMS Adj. for cull cows @ \$1000 Total Variable Feed Costs Silage Bought Off @ 32c Made On @ 10c Fed Out @ 5c Change in inventory Concentrates @ ?c Nitrogen @ 17c	-\$6.02 \$6,016.51 \$435.48 \$10.59 \$56.14 -\$110.10 \$732.33 \$318.37	-\$22.92 \$6,066.81 \$290.91 \$6.76 \$42.45 \$235.55 \$334.05	\$7,105.86 \$1,180.90 \$0,00 \$60.75 \$-\$792.11 \$1,613.43 \$312.63 \$32.63 \$0,000	\$15.92 \$7,233.84 \$998.62 \$0.00 \$87.72 -\$437.24 \$1,545.75 \$304.98 \$0.00	\$104.96 \$7,536.75 \$839.16 \$0.00 \$71.50 -\$381.54 \$1,597.98 \$306.94	\$117.9(\$7,270.7(\$317.4) \$0.0(\$48.7) -\$5.6(\$1,493.4) \$294.1(\$0.0(

2015/16 Farm Review

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2015/16 Farm Review			Woldewide Farms				
	Average	Top Farm	WWF1	WWF 2	WWF3	WWF4	WWF5
Final Production (kgMS)	15594890	323306	265277	361346	462933	374617	231267
Effective Milking Area (ha)	12125.59	224	155	232	286	253	164
Stock Numbers/Weights							
Cows Wintered	38866	723	525	756		800	527
Cows at Peak	36737	704	505	708		757	500
Change Winter-Peak (%)	5.5%	2.6%	3.8%	6.3%		5.4% 3.2	5.1% 3.2
SR Wintered	3,2 3.03	3.2 3.1	3.4 3.26	3.3 3.05		2.99	3.0
SR at Peak June 2015 Weights	469.3	520.0	550.0	550.0		2.99 540.0	530.0
LW/ha	1421.7	1634,3	1791,9	1678.4		1615,7	1615.9
KgMS/KGLW	0,90	0.88	0.96	0.93		0,92	0.87
KgLW/TDM Consumed	93.1	84,9	106.3	109.0	107.6	99.4	92.2
Herd BW	108.9	116.0	95.0	96.0		115.0	87.0
Production							
KgMS/ha	1286	1443	1711	1558		1481	1410
KgMS/cows at peak	425	459	525	510 ر		495	463
KgMS/cow wintered	401	447	505	478	474	468	439
Mating	4400	109	69	102	84	93	104
Empties	4489 12,5%	109 15.5%	69 13.7%	102 14.4%		93 12,3%	20.8%
Empty % of peak numbers	10.4	10.5%	11.6	11.6		12,375	20.078
Mating Interval (Weeks) Wasteage - Loss + empties	17.0%	17.7%	17.0%	19.8%		17.0%	24.9%
Wasteage - Loss - emplies	17.070	17.170	11.070	10.0 %	10.070	11.010	24.070
Feed	7740040	00040	474000	100000	84000	75000	150000
Silage at start	7713240	69840	171000 585000	808000		138000	167750
+ silage bought	16438599 4065620	705780 103000	11730	64860		148000	223560
+ silage made - silage at end	16806289	845680	508730	613000		265000	470430
= silage fed	11411170	32940	259000	359860		96000	70880
Silage fed per cow	311	47	513	508		127	142
Silage per KgMS	0.7	0,1	1.0	1.0		0.3	0.3
Nitrogen Applied (kgN/ha) Nitrogen Response @ 10:1	199.1 24145058.6	197,7 442848		227.8 528496		233.4 590502	226.4 371296
Concentrates Bought							
Molasis t	862.14	55	24.5	67	0	27	50
Barley	4507.68	0	408.58	683.39	957.8	625.98	405.47
Palm Kern t	12375	132.9				434	167.6
Concentrates fed per cow	483	228		1278		1246	1066
Concentrates per KgMS	1.14	0.50	2.38	2.50	2.74	2.52	2.30
Total Bought Milking Feed kgDM	49235448.6	430648	1195210	1663637.5	2045156	1333435	528045.5
Total Bought Feed /cow	1340	612	2367	2350	2137	1761	1056
Total Bought Feed/kgMS	3.2	1,3	4.5	4.6	4,4	3.6	2.3
Feed Required For Milk Production @ 12kgDM/kgMS	187138680	3879672	3183324	4336152	5555196	4495404	2775204
Feed Required For Drystock	<u>994100</u>	0			0	0	0
Less Bought In Feed	49235448.6	430648		1663637.5			528045.5
Leaves Pasture Utilised	138897331	3449024		2672514.5			2247158.5
Utilised Pasture/ha	11455	15397					13702
Utilised Pasture/kgMS	8.91	10.67	7.49	7.40	7,58	8.44	9.72
Financial Analysis/hectare	1						
Income Milk @ \$3,90/kgMS	\$5,120.67	\$5,628,99	\$6,674.71	\$6,074.35	\$6,312.72	\$5,774.73	\$5,499.64
Adj. for cull cows @ \$1000	-\$4.36	-\$17.46					-\$247.26
Total	\$5,116.31	\$5,611.53	\$6,681.85	\$5,987.08	\$6,538.29	\$5,779.89	\$5,252.38
Variable Feed Costs Silage Bought Off @ 30c	\$413.43	\$945.24	\$1,132.26	\$1,044.83	\$1,043,71	\$163.64	\$306.86
Made On @ 12c	\$38.99	\$55.18					\$163.58
Fed Out @ 5c	\$48.33	\$7.35					\$21,61
Change in inventory	-\$235.62	-\$1,108.34					-\$625.23
Concentrates @ ?c	\$448.12	\$230.91			\$2,007.09	\$1,619.16	
Nitrogen @ 15.2c	\$302.67	\$300.50	\$321.63	\$346.26			\$344.13
Less feed fed to drystock @ 16c	-\$15.83	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Feed Costs	l \$1,000.09	\$430.84	\$2,609.51	\$2,611.95	\$2,652.06	\$1,986.42	\$1,741.27
Net Margin	\$4,116.21	\$5,180.69	\$4,072.34	\$3,375.13	\$3,886.23	\$3,793.47	\$3,511.12

2016/17 Farm Review

\$7,531.04

Net Margin

Average Top Farm WWF1 WWF 2 WWF3 WWF4 WWF5 Average 239300 287774 387618 499695 432338 267414 1874839 18518916 Final Production (koMS) 13615.02 138.5 155 232 286 253 170 1096 Effective Milking Area (ha) n Stock Numbers/Weights Cows Wintered 42716 433 517 752 966 803 530 3577 775 931 526 3438 497 709 Cows at Peak 40842 428 Change Winter-Peak (%) 4.4% 1.2% 3.9% 5.7% 3.6% 3.5% 2.4% 3.9% 3.1 3.4 3.2 3.3 3,3 3.2 3.2 SR Wintered 3.1 SR at Peak 3.00 3.1 3 21 3.06 3 26 3.06 3 3.1 525.0 June 2017 Weights 476.4 530.0 550,0 550.0 540.0 530.0 539.0 LW/ha 1429.1 1637.8 1763.5 1680.8 1709.0 1654.2 1639.9 1690.8 1.05 1.03 0,96 KaMS/KGLW 0.99 1.02 1.01 0.95 1.05 KgLW/TDM Consumed 88.9 82.9 96.4 103.3 99.5 94.7 101.5 99.1 46.0 55.0 70.0 49.0 38.0 36.0 Herd BW 68.8 Production 83.3 51 54 70 88 42 61.0 1711 1728 1857 1671 1747 1709 1573 1360 KoMS/ha 579 KgMS/cows at peak 153 559 547 637 558 508 545 553 557 517 496 524 KgMS/cow wintered 434 515 538 Matino 5435 52 66 110 78 82 68 404 Empties 11.8% 13.3% 15.5% 8.4% 10.6% 12.9% 13.4% 12.1% Emoty % of peak numbers Mating Interval (Weeks) 10.5 10 12.4 12.4 12.4 12.4 12.4 12.4 13.2% 16.6% 20.3% 11.7% 13.7% 15.0% 15.2% Wasteage - Loss + emplies 17.1% Feed Silage at start 11643549 90850 90000 150000 293000 265000 150000 948000 15938955 618600 859200 1161400 276000 392700 3307900 69000 + silace boucht + silage made 5458844 80040 ō 38200 15000 53200 0 18634761 390000 275000 2226000 133400 510000 900000 151000 - silace at end silage fed 14406587 106490 318600 537400 664400 405000 267700 2083100 641 758 595 523 509 606 249 353 Silage fed per cow Silage per KgMS 0.8 0.4 1.1 1.4 1.1 0.9 1.0 1 . Nitrogen Applied (kgN/ha) 198 3 197 202 209 203 203 190 2014 513590 2207344 27003713 272845 313100 484880 580580 323000 Nitrogen Response @ 10:1 Concentrates Bought Molasis 1003.98 n 25 104 20 47 220 24 326 419 534 676 579 398 2606 6202,52 Barley 154 Palm Kernet 11707 172 252 328 567 362 1662 1079 974 1009 1211 1167 1181 1128 Concentrates fed per cow 463 Concentrates per KgMS 1.02 1.80 2.09 2.13 2.20 1.93 1.92 2.07 Total Bought Milking Feed kgDM 54864786 651155 1233400 1772980 2234880 1724540 1102850 806084 2225 2097 2345 2501 2401 Total Bought Feed /cow 1343 1521 2482 Total Bought Feed/kgMS 3.0 2.7 43 4.6 4.5 4.0 ۸. 4 : Feed Required For Milk Production @ 12kgDM/kgMS 222226992 2871600 3453288 4651416 5996340 5188056 3208968 22498068 Feed Required For Drystock 619300 0 0 0 0 8060844 Less Bought in Feed 54864786 651155 1233400 1772980 2234880 1724540 1102850 3463516 2106118 14437224 167981506 2878436 3761460 Leaves Pasture Utilised 2220445 2219888 Utilised Pasture/ha 12338 16032 14322 12407 13152 13690 12389 13173 7.88 7.70 7.71 7.43 7.53 Utilised Pasture/kgMS 9.07 9,28 8.01 Financial Analysis/hectare Milk @ \$6 15/kaMS \$10,625.96 \$11,418.13 \$10,275.22 \$10,745.19 \$10,509.40 \$9,674.09 \$10,520.31 \$8,510.04 Income Adj. for cull cows @ \$1000 \$0.44 \$123.39 \$15.89 \$104.86 \$182.83 \$108.30 \$66.04 \$63.00 \$8,510.49 \$10,749.34 \$11,434.02 \$10,170.36 \$10,928.02 \$10,617.70 \$9,740.13 \$10,583,31 Total Variable Feed Costs \$905.45 Bought Off @ 30c \$149.46 \$1,197.29 \$1,111.03 \$1,218.25 \$327.27 \$693.00 \$373.41 Silage Made On @ 12c \$45.48 \$54,31 \$69,35 \$0.00 \$102.77 \$19.76 \$115.82 \$0.00 \$96.92 \$7.11 \$80.04 \$0.00 \$78.74 \$5.82 \$95.03 \$38.44 Fed Out @ 5c -\$496.55 \$1,349.81 Change in inventory \$172.00 -\$98.31 -\$619.35 -\$679.16 \$144.19 -\$235.29 -\$373,14 \$1,192.63 \$1,318.63 Concentrates @ ?c \$397.27 \$1,179.75 \$1,454.23 \$1,373.76 \$1,229.32 Nitrogen @ 15.2c \$287.59 \$285.65 \$292.90 \$303.05 \$294.35 \$294.35 \$275.50 \$292.03 \$0.00 \$0.00 \$0.00 Less feed fed to drystock @ 16c -\$6,60 \$0.00 \$0,00 \$0.00 \$0.00 \$2,243.83 \$979 45 \$1.624.34 \$2,427,84 \$2,402,92 \$2,304,12 \$2,082,28 \$2,004.57 Total Feed Costs \$9,125.01 \$9.006.18 \$7.767.44 \$8.623.90 \$8.535.41 \$7,735.56 \$8,339,48

Woldewide Farms



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Name	2013/2014	Reference Period Status	Past
Farm	32650		
Farm Metrics			
Total Hectares	170	Dairy Hectares	155
Peak Cows		KgMS	250,281
Supplementary Feed Used		Cows Grazed Off Farm	
Fodder Crops Grown		Nitrogen Fertiliser Used	
Supplied Days	246		
Milk Quality			
Average SCC		Grade Free Award Eligibility	
Demerit Days		Achievement Award Eligibility	
Demerit Points			
Submission Deta	ils		
Submission Source		Sustainable Dairy Records	
		Submission Type	
System Informati	on		
Created By	integration, 11/03/2016 5:44 AM	Last Modified By	integration, 29/06/2018 5:11 PM
arm Season Histo 29/06/2018 10:21 AM			
User integration			
Action Changed Aver	age		
13/04/2018 7:44 PM			
User integration			
Action Changed			
2/09/2016 1:34 PM			
User integration			
Action Changed			
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Used Farm odder Crops Grown Nitrogen Ferilliser Used Supplied Days 299 Milk Quality Average SCC Grade Free Award Eligibility Demerit Days Achievement Award Eligibility Demerit Points Submission Details Submission Details Submission Source Sustainable Dairy Records Submission Type System Information Created By integration, 11/03/2016 5:43 AM Last Modified By integration, 1/08/2018 11:45 AM rrm Season History y/06/2018 10:21 AM Jaer Integration tion Changed Average SCC from 4/04/2018 7:44 PM Jaer Integration tion Changed 09/2016 1:34 PM Jaer Integration tion Changed 09/2016 5:43 AM Jaer Integration tion Changed	Name	2013/2014	Reference Period Status	Past
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Total Hectares 205 Dairy Hectares 202 Peak Cows KgMS 341,434 Supplementary Feed Used Cows Grazed Off Farm Supplied Days 299 Mik Quality Average SCC Grade Free Award Eligibility Supplied Days 299 Mik Quality Average SCC Grade Free Award Eligibility Supplied Days 299 Submission Details Sustainable Dairy Records Supplied Days Records Submission Details Sustainable Dairy Records Submission Type Supplied Days Supplied Days System Information Created By integration, 11/03/2016 5:43 AM Last Modified By integration, 1/08/2018 11:45 AM Integration, 1/08/2018 11:45 AM 209/2016 1:34 PM User Integration Action Changed Average SCC from Integration Integration 209/2016 1:34 PM User Integration Action Changed User Integration Integration 209/2016 1:34 PM User Integration Integration Integration Action Changed User Integration Integration Integration Action Changed User Integration Integration Integration Action Changed User Integration Integrat	Farm Metrice			
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Name	2014/2015	Reference Period Status	Past
Farm	32650		
Farm Metrics			
Total Hectares	170	Dairy Hectares	155
Peak Cows		KgMS	246,071
Supplementary Feed Used		Cows Grazed Off Farm	
Fodder Crops Grown		Nitrogen Fertiliser Used	
Supplied Days	256		
Milk Quality			
Average SCC		Grade Free Award Eligibility	
Demerit Days		Achievement Award Eligibility	
Demerit Points			
Submission Detai	ls		
Submission Source		Sustainable Dairy Records	
		Submission Type	
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Name	2014/2015	Reference Period Status	Past
Farm	32651		
Farm Metrics			
Total Hectares	235	Dairy Hectares	232
Peak Cows	235	KgMS	372,124
Supplementary Feed		Cows Grazed Off	572,124
Used		Farm	
Fodder Crops Grown		Nitrogen Fertiliser Used	
Supplied Days	257		
Milk Quality			
Average SCC		Grade Free Award Eligibility	
Demerit Days		Achievement Award Eligibility	
Demerit Points			
Submission Deta	ils		
Submission Source		Sustainable Dairy Records	
		Submission Type	
System Informati	on		
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Name	2015/2016	Reference Period Status	Past
Farm	32650	outto	
Farm Metrics			
Total Hectares	170	Dairy Hectares	155
Peak Cows		KgMS	265,277
Supplementary Feed Used		Cows Grazed Off Farm	
Fodder Crops Grown		Nitrogen Fertiliser Used	
Supplied Days	264		
Milk Quality			
Average SCC		Grade Free Award Eligibility	
Demerit Days		Achievement Award Eligibility	
Demerit Points			
Submission Deta	ils		
Submission Source		Sustainable Dairy Records	
		Submission Type	
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Status Dairy Hectares KgMS Cows Grazed Off Farm Nitrogen Fertiliser Used Grade Free Award Eligibility Achievement Award Eligibility Sustainable Dairy Records Submission Type Last Modified By	232 361,346 integration, 1/08/2018 11:45 AM
KgMS Cows Grazed Off Farm Nitrogen Fertiliser Used Grade Free Award Eligibility Achievement Award Eligibility Sustainable Dairy Records Submission Type	361,346
KgMS Cows Grazed Off Farm Nitrogen Fertiliser Used Grade Free Award Eligibility Achievement Award Eligibility Sustainable Dairy Records Submission Type	361,346
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Farm Nitrogen Fertiliser Used Grade Free Award Eligibility Achievement Award Eligibility Sustainable Dairy Records Submission Type	integration, 1/08/2018 11:45 AM
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Farm			
	32650		
Farm Metrics			
Total Hectares	170	Dairy Hectares	155
Peak Cows		KgMS	287,773
Supplementary Feed Used		Cows Grazed Off Farm	
Fodder Crops Grown		Nitrogen Fertiliser Used	
Supplied Days	273		
Milk Quality			
Average SCC		Grade Free Award Eligibility	
Demerit Days		Achievement Award Eligibility	
Demerit Points			
Submission Detai	ls		
Submission Source		Sustainable Dairy Records	
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System Information	on		
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2016/2017

Name	2016/2017	Reference Period Status	Past
Farm	32651		
Farm Metrics			
Total Hectares	235	Dairy Hectares	232
Peak Cows		KgMS	387,617
Supplementary Feed Used		Cows Grazed Off Farm	
Fodder Crops Grown		Nitrogen Fertiliser Used	
Supplied Days	271		
Milk Quality			
Average SCC		Grade Free Award Eligibility	
Demerit Days		Achievement Award Eligibility	
Demerit Points			
Submission Deta	ils		
Submission Source		Sustainable Dairy Records	
		Submission Type	
System Informati	ion		
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60848385 DE WOLDE GROUP HOLDING ACCOUNT			Year		Aug	Seb	Oct	Nov	Dec	Jan	Feb	Mar	Abr	Total
					5000		000 10	500 LU	207 204	101.01	10.050	0,100		0 4 4 7 C
				34.622	59.803	44.380	64.289	00.093	160.182	19.101	40.050	19.400	0.830	044.125
60842384 WOLDWIDE ONE LTD - DE	0001110	SODIUM MOLYBDATE BAGS 25KG	2015-16			0.015								0.015
WOLDEA&JJ	0001210	BORATE 46 GRANULAR	2013-14						0.090					060.0
			2015-16				0.083							0.083
	0002510	SELENIUM SELPRILL DOUBLE 2%SE	2013-14	0.076										0.076
			2015-16		0.040	0.035			0.006					0.081
			2016-17					0.006		0.003				0.009
			2017-18		0.092									0.092
	0300000	AGLIME	2013-14				3.005		55.824	1.360				60.189
			2017-18						59.559					59.559
	100000	SUPER PHOSPHATE BULK	2013-14	22.547			3.005							25.552
			2015-16		12.024	10.330	12.246	7.457	5.887					47.944
			2016-17					12.516	18.607	2.633				33.756
			2017-18					5.693	79.069					84.762
	1890000	SULPHUR SUPER 30 BULK	2013-14						8.676					8.676
	200000	POTASSIUM CHLORIDE GRAN BULK	2013-14						4.338					4.338
			2015-16				3.394	1.864	0.655					5.913
			2016-17					2.158	4.017	0.293				6.468
			2017-18					0.633	7.454					8.087
	300000	CROPMASTER DAP BULK	2013-14						13.792	0.085				13.877
			2015-16				1.583							1.583
	400000	GRANULAR AMMONIUM SULP BULK	2016-17		7.120									7.120
			2017-18		8.733									8.733
	4050000	PASTORAL AMMONIUM SULPHATE	2013-14						2.335	0.255				2.590
	430000	UREA BULK	2013-14	11.999		6.000	7.120	4.650	3.100		7.870	7.460	3.350	51.549
			2015-16		8.016	18.106	2.730	3.370	5.743	6.850	5.850			50.665
			2016-17		10.680	7.200	5.690	8.530		7.682	6.260	6.440		52.482
			2017-18		13.098	2.900	22.630	12.875			20.070	5.500	2.480	79.553
	4340000	FLEXI-N	2015-16				5.803	3.500						9.303
			2016-17					2.441	6.626					9.067
			2017-18						11.913					11.913
	P	Total		34.622	59.803	44.586	67.289	65.693	287.691	19.161	40.050	19.400	5.830	644.125

Parent	Parent Total		2013-14	2015-16	2016-17	2017-18	Total
60848385	DE WOLDE GRO	UP HOLDING ACCOUNT	166.937	115.587	108.902	252.699	644.125
	0001110	SODIUM MOLYBDATE BAGS 25KG		0.015			0.015
	0001210	BORATE 46 GRANULAR	0.090	0.083			0.173
	0002510	SELENIUM SELPRILL DOUBLE 2%SE	0.076	0.081	0.009	0.092	0.258
	0300000	AGLIME	60.189			59.559	119.748
	1000000	SUPERPHOSPHATE BULK	25.552	47.944	33.756	84.762	192.014
	1890000	SULPHUR SUPER 30 BULK	8.676				8.676
	2000000	POTASSIUM CHLORIDE GRAN BULK	4.338	5.913	6.468	8.087	24.806
	3000000	CROPMASTER DAP BULK	13.877	1.583			15.460
	4000000	GRANULAR AMMONIUM SULP BULK			7.120	8.733	15.853
	4050000	PASTORAL AMMONIUM SULPHATE	2.590				2.590
	4300000	UREA BULK	51.549	50.665	52.482	79.553	234.249
	4340000	FLEXI-N		9.303	9.067	11.913	30.283
	То	tal	166.937	115.587	108.902	252.699	644.125

60848385 DE WOLDE GROUP HOLDING ACCOUNT				5	Spc.									
				45.612	90.677	43.282	79.720	68.036	337.372	50.340	58.900	28.660	6.250	808.849
00842385 W 0LUWIDE 1 W 0 LID - DE	0001110	SODIUM MOLYBDATE BAGS 25KG	2015-16			0.022								0.022
WOLDEA&JJ	0001210	BORATE 46 GRANULAR	2013-14						0.135					0.135
			2015-16				0.100							0.100
	0002510	SELENIUM SELPRILL DOUBLE 2%SE	2013-14	0.100										0.100
			2015-16		0.080	0.015			0.007					0.102
			2016-17					0.003						0.003
			2017-18		0.103									0.103
	030000	AGLIME	2013-14				4.365		73.545					77.910
			2017-18						44.745	1.323				46.068
	1 000000	SUPERPHOSPHATE BULK	2013-14	29.657			4.365							34.022
			2015-16		23.731	4.503	1.520	7.720	6.925					44.399
			2016-17					8.788	26.858					35.646
			2017-18					5.198	82.230	1.387				88.815
	1890000	SULPHUR SUPER 30 BULK	2013-14						12.215					12.215
	200000	POTASSIUM CHLORIDE GRAN BULK	2013-14						6.108					6.108
			2015-16				3.330	1.430	0.769					5.529
			2016-17					1.555	6.381					7.936
			2017-18					0.578	13.609	10.345				24.532
	300000	CROPMASTER DAP BULK	2013-14						19.100					19.100
			2015-16				1.900							1.900
	400000	GRANULAR AMMONIUM SULP BULK	2015-16				3.774	3.666	1.050					8.490
			2016-17		10.597									10.597
			2017-18		9.780									9.780
	4050000	PASTORAL AMMONIUM SULPHATE	2013-14						2.341					2.341
	430000	UREA BULK	2013-14	15.855		8.000	10.250	6.260	4.150		12.470	8.380	5.010	70.375
			2015-16		15.821	16.122	11.766	6.969	12.789	13.200	12.060	2.000		90.727
			2016-17		15.895	10.520	13.670	9.365	2.310	11.380	10.970	9.650		83.760
			2017-18		14.670	4.100	20.180	12.035		12.440	23.400	8.630	1.240	96.695
	4340000	FLEXI-N	2015-16				4.500	2.680						7.180
			2016-17					1.789	8.721					10.510
			2017-18						13.384	0.265				13.649
	Total	tal		45.612	90.677	43.282	79.720	68.036	337.372	50.340	58.900	28.660	6.250	808.849

Parent	Parent Total		2013-14	2015-16	2016-17	2017-18	Total
60848385	DE WOLDE GRO	UP HOLDING ACCOUNT	222.306	158.449	148.452	279.642	808.849
	0001110	SODIUM MOLYBDATE BAGS 25KG		0.022			0.022
	0001210	BORATE 46 GRANULAR	0.135	0.100			0.235
	0002510	SELENIUM SELPRILL DOUBLE 2%SE	0.100	0.102	0.003	0.103	0.308
	0300000	AGLIME	77.910			46.068	123.978
	1000000	SUPERPHOSPHATE BULK	34.022	44.399	35.646	88.815	202.882
	1890000	SULPHUR SUPER 30 BULK	12.215				12.215
	2000000	POTASSIUM CHLORIDE GRAN BULK	6.108	5.529	7.936	24.532	44.105
	3000000	CROPMASTER DAP BULK	19.100	1.900			21.000
	4000000	GRANULAR AMMONIUM SULP BULK		8.490	10.597	9.780	28.867
	4050000	PASTORAL AMMONIUM SULPHATE	2.341				2.341
	4300000	UREA BULK	70.375	90.727	83.760	96.695	341.557
	4340000	FLEXI-N		7.180	10.510	13.649	31.339
	То	tal	222.306	158.449	148.452	279.642	808.849

8. Ballance

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027 434-4423 Latoya Grant Representative: WOLDWIDE ONE LTD (Cust No: 3100992) Woldwide One Ltd (Prop No: 4077982) Phone: WW 1 Annual 2014/15 07/07/2014 Prepared for (customer): Recommendation: Property: Date: available data relevant to your property Ballance Agri-Nutrients recommends the following fertilliser to be applied. Having considered all

Block: Non-Effluent					Area	Area (Ha): 113	113			Usage: Dairy					1
Application	Kg/Ha	Product		z	A X	K S Mg (Kg nutrient / ha)	S Mg trient / h	Ca ha)	Na	% of Kg/T Mix	\$/Tonne (Prod)	(Prod)	Crt/Sprd (\$/T)	\$/Ha	Total \$
14/15 WW 1 Spring N & P - Non effilerchant: Store:	P - Non		PGG Wrightson Otautau Winton Consignment Store	autau nt Store						Delivery Date: Carrier: Spreader:					
15 6 Tot App Rate/Ha: 21	150.000 V 65.000 V 215.000	Superten Nrich Urea Total tonnes:	: 24.295	30	14	0 16	0	33	0	70 30 100	\$404.67	\$9,831.46	\$0.00	\$87.00	\$9,831.46
14/15 WW 1 Nov - Maint. Non eff Merchant: Store:	ıt. Non ef		PGG Wrightson Otautau Winton Consignment Store	autau nt Store						Delivery Date: Carrier: Spreader:					
45 Tot App Rate/Ha: 45	450.000 1.000 451.000	Superten 10K \checkmark Selenium $M_I R$ Total tonnes:	с V ПР - : 50.963	0	32 4	45	38	0 79	0	100 2.22 100	\$411.82	\$20,987.58	\$0.00	\$185.73	\$20,987.58
14/15 WW 1 Seasonal N - Non EffMerchant: Store:	N - Non E	EffMerchant: Store:	PGG Wrightson Otautau Winton Consignment Store	autau int Ston	0	-				Delivery Date: Carrier: Spreader:					
43 Tot App Rate/Ha: 43	430.000 430.000	SustaiN Total tonnes:	5: 48.590	197	0	0	0	0	0	100 100	\$666.00	\$32,360.94	\$0.00	\$286.38	\$32,360.94
		Block Analysis: Maintenance:	sis:	227 0	46	45 5 0	54 (0 112 0 0	0 0	123.848 tonnes		\$63,180.18			\$63,179.98

N P K S Mg (Kg nutrient / ha intson Otautau (Kg nutrient / ha ansignment Store 30 14 0 16 0 Intson Otautau 30 14 0 16 0 Intson Otautau 0 16 0 0	٩	S Mg	1	TALLE		
Merchant: PGG Wrightson Otautau Store: Winton Consignment Store 00 √ Superten 00 √ Superten 00 √ Nrich Urea 00 √ Total tonnes: 7.740 30 01 √ Total tonnes: 7.740 30 00 √ Total tonnes: 7.740 30 00 √ Total tonnes: 7.740 30 00 √ Subhurgain 20S √ 00 Selenium < pi Na 00 Total tonnes: 7.236 0 00 Total tonnes:		nutrient / ha)	% of Kg/T \$/ Mix	(Prod) (Prod)	стиорга элна (\$/T)	Total \$
00 √ Superten 00 √ Nrich Urea 00 √ Total tonnes: 7.740 30 14 0 16 0 Merchant: PGG Wrightson Otautau Store: Winton Consignment Store 00 Sulphurgain 20S √ 00 Selenium ← \via 00 Total tonnes: 7.236 0 16 0 40 0			Delivery Date: Carrier: Spreader:			
Merchant: PGG Wrightson Otautau Store: Winton Consignment Store 00 Sulphurgain 20S ✓ 00 Selenium ← խ!⇔ 00 Total tonnes:	7.740 30 14	16 0	70 30 100 \$4	\$404.67 \$3,132.15	\$0.00	\$3,132.15
200.000 Sulphurgain 20S √ 1.000 Selenium ≿ γ\A 201.000 Total tonnes: 7.236 0 16 0 40 0	PGG Wrightson Otautau Winton Consignment Store		Delivery Date: Carrier: Spreader:			
	.236 0 16	40 0 40 0	100 4.98 \$3	\$373.29 \$2,701.13	\$0.00 \$75.03	\$2,701.13
14/15 WW1 Seasonal N - Eff Merchant: PGG Wrightson Otautau Store: Winton Consignment Store	PGG Wrightson Otautau Winton Consignment Store		Delivery Date: Carrier: Spreader:			
250.000 SustaiN Tot App Rate/Ha: 250.000 Total tonnes: 9.000 115 0 0 0 0	9.000 115 0	0	100 100 \$6	\$666.00 \$5,994.00	\$0.00 \$166.50	\$5,994.00
Block Analysis: 145 30 0 56 0 73 Maintenance: 0 0 0 0 0 0	145 30	56 0 0 0	23.976 tonnes	\$11,827.33		\$11,827.27

Block: Turnips		C		Area	Area (Ha): 10	0			Usage:					
Application Kg/Ha	la Product		z	P K (Kg	K S Mg (Kg nutrient / ha)	Mg nt/ha)	Ca	Na	% of Kg/T Mix	\$/Tonne (Prod)	Total \$ (Prod)	Total \$ Crt/Sprd (Prod) (\$/T)	\$/Ha	Total \$
2014/15 WW1 Turnips at sowing Merchant: Store:	wing Merchant: Store:	PGG Wrightson Otautau Winton Consignment Store	autau int Store						Delivery Date: Carrier: Spreader:					
250.000 1.000 Tot App Rate/Ha: 251.000	00 Cropzeal Boron Boost 00 Selenium 00 Total tonnes: 2.51	ron Boost s: 2.510	41 49	6	0	0	0	0	100 3.98 100	\$917.66	\$2,303.33		\$0.00 \$230.33	\$2,303.33
2014/15 WW1 Turnip side dressin@Merchant: Store:	Iressin@Merchant: Store:	PGG Wrightson Otautau Winton Consignment Store	autau ent Store						Delivery Date: Carrier: Spreader:					
150.000 Tot App Rate/Ha: 150.000	00 SustaiN 00 Total tonnes:	s: 1.500	69	0 0	0	0	0	0	100 100	\$666.00	\$999.00	\$0.00	06.96\$	\$999.00
	Block Analysis: Maintenance:	/sis: e:	110 2	49 0 0 0	0 0	0 0	0 0	0 0	4.010 tonnes		\$3,302.32			\$3,302.33

On acceptance of a recommendation a sales order confirmation will be issued; this will show pricing on the day of issue. Fertiliser prices are subject to change; customers will be invoiced based on prices The prices shown are indicative only, and are exclusive of GST. This is a fertiliser recommendation, not a quote. ruling on day of delivery

\$78,309.58

\$78,309.83

151.83 tonnes

Recommendation Totals:

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Stock fluoride poisoning (fluorosis) can occur following application of phosphate (P) fertilisers.

To minimise the risk of fluorosis, Ballance recommends that:

- Following application of P-fertiliser, pastures should not be grazed until at least 25 mm of rainfall has occurred, or sufficient time has elapsed so that no fertiliser residues are evident on the leaves of the pasture. - P-fertiliser application should be staggered so that there is feed available to stock at all times that is not contaminated with fertiliser residues

Should you choose to disregard the above principals, the fertiliser application practice you undertake is done so at your own risk. Managing P-fertiliser applications based on the following principals will reduce the risk of fluorosis. however, Ballance does not recommend application outside of the conditions outlined above.

- Application of P-fertilisers containing lower levels of fluoride will reduce the risk of fluorosis. For example, RPR and Superphosphate have higher fluoride levels than DAP and Triple super.

- Well-granulated fertiliser products are less likely to adhere to plant leaves

- Avoid applying P-fertilisers when the pasture is damp (e.g. on a morning dew)
 - Low application rates (<200 kg/ha) will reduce the risk of fluorosis

· Defer P-fertiliser applications away from early spring when stock have high feed demand and are under stress, and where pasture covers are low

Lime to go on Non-effluent only at 400kg/ha.

546

8. Ballance

027 434-4423 Latoya Grant Representative: WOLDWIDE TWO LTD (Cust No: 3100989) Woldwide Two Ltd (Prop No: 4077987) Phone: WW 2 Annual 2014/15 07/07/2014 Prepared for (customer): Recommendation: Property: Date:

Having considered all available data relevant to your property Ballance Agri-Nutrients recommends the following fertilliser to be applied.

Block: Non-Effluent				Area	Area (Ha): 207	207			Usage: Dairy					
Application Kg/Ha	la Product		z	P X	K S Mg (Kg nutrient / ha	S Mg rient/h	Ca ha)	Na	% of Kg/T Mix	\$/Tonne (Prod)	Total \$ ((Prod)	Crt/Sprd (\$/T)	\$/Ha	Total \$
14/15 WW 2 Spring N and P - NonMetrchant: Store:	o - NonMérchan Store:	nt: PGG Wrightson Otautau Winton Consignment Store	autau nt Store						Delivery Date: Carrier: Spreader:					
150.000 65.000 Tot App Rate/Ha: 215.000	00 Superten 00 Nrich Urea 00 Total tonnes:	aa 14.505	30	14	0 16	0	33	0	70 30 100	\$404.67	\$18,009.84	\$0.00	\$87.00	\$18,009.84
14/15 WW 2 Nov - Maint - Non eff Merchant: Store:	lon eff Merchan Store:	 PGG Wrightson Otautau Winton Consignment Store 	autau nt Store						Delivery Date: Carrier: Spreader:					
350.000 60.000 Tot App Rate/Ha: 410.000		Sulphurgain 15S ~ Muriate Of Potash √ Total tonnes: 84.870	0 30		30 52	0	74	0	85 15 100	\$390.17	\$33,113.73	\$0.00	\$159.97	\$33,113.73
14/15 WW 2 Seasonal N - Non eff Merchant: Store:	Von eff Merchan Store:	nt: PGG Wrightson Otautau Winton Consignment Store	autau nt Store						Delivery Date: Carrier: Spreader:					
430.000 Tot App Rate/Ha: 430.000	00 SustaiN 00 Total tonnes:	nnes: 89.010	197	0	0	0 0	0 (0	100 100	\$666.00	\$59,280.66	\$0.00	\$286.38	\$59,280.66
	Block Analysis: Maintenance:	nalysis: ance:	227 0	44 0	30 68 0 0	0 0	107	0 0	218.385 tonnes		\$110,404.40			\$110,404.23

Block: Effluent	(Area	Area (Ha): 26	26			Usage: D					
Application Kg/Ha	Product	z	P K (Ka	K S Mg (Kq nutrient / ha)	Mg ent / ha	Ca a)	Na	% of Kgr f Mix	\$/Tonne (Prod)	Total \$ (Prod)	Crt/Sprd (\$/T)	\$/Ha	Total \$
14/15 WW 2 Spring N & P - Eff	Merchant: PGG Wrightson Otautau Store: Winton Consignment Store	tautau ent Store						Delivery Date: Carrier: Spreader:					
150.000 65.000 Tot App Rate/Ha: 215.000	Superten √ Nrich Urea √ Total tonnes: 5.590	30 14	4) 16	0	33	0	70 30 100	\$404.67	\$2,262.11	\$0.00	\$87.00	\$2,262.11
14/15 WW 2 Nov - Maint - Eff	Merchant: PGG Wrightson Otautau Store: Winton Consignment Store	tautau ent Store						Delivery Date: Carrier: Spreader:					
200.000 1.000 Tot App Rate/Ha: 201.000	Sulphurgain 20S 🗸 Selenium ५ 🛝 Total tonnes: 5.226	0 16	9	40	0	40	0	100 4.98	\$373.29	\$1,950.81	\$0.00	\$75.03	\$1,950.81
14/15 WW 2 Seasonal N - Eff	Merchant: PGG Wrightson Otautau Store: Winton Consignment Store	tautau ent Store	alle.					Delivery Date: Carrier: Spreader:					
300.000 Tot App Rate/Ha: 300.000	SustaiN Total tonnes: 7.800	138	0 0	0	0	0	0	100	\$666.00	\$5,194.80	\$0.00	\$199.80	\$5,194.80
	Block Analysis: Maintenance:	168 30 0 0	0 0	56	0 0	73	0 0	18.616 tonnes		\$9,407.76			\$9,407.72

	Total \$		\$2,303.33		\$999.00	\$3,302.33
	\$/Ha		\$0.00 \$230.33		\$99.90	
	Total \$ Crt/Sprd (Prod) (\$/T)				\$0.00	
	Total \$ (Prod)		\$2,303.33		\$999.00	\$3,302.32
	\$/Tonne (Prod)		\$917.66		\$666.00	
	Kg/T	Date:	3.98	Date:		4.010 tonnes
Usage:	% of Mix	Delivery Date: Carrier: Spreader:	100	Delivery Date: Carrier: Spreader:	100 100	4.01
	Na		0		0	0 0
	Ca		0		0	0 0
0	Mg nt / ha		0		0	00
Ha): 1	K S Mg (Kg nutrient / ha)		0		0	0 0
Area (Ha): 10			0		0	00
A	٩.	Dre	41 49	Dre	0	49
	Z	tautau ent Sto	41	tautau ent Sto	69	110
		PGG Wrightson Otautau Winton Consignment Store	ron Boost s: 2.510	PGG Wrightson Otautau Winton Consignment Store	s: 1.500	sis: e:
	Product	Merchant: Store:	Cropzeal Boron Boost Selenium Total tonnes: 2.51	Merchant: Store:	SustaiN Total tonnes:	Block Analysis: Maintenance:
	Kg/Ha	- At sowing	250.000 1.000 251.000	- Side	150.000 150.000	
Block: Turnips	Application	14/15 WW 2 Turnips - At sowing Merchant: Store:	Tot App Rate/Ha:	14/15 WW 2 Turnips - Side	Tot App Rate/Ha:	

Recommendation Totals:	241.01 tonnes	\$123,114.48	\$123,114.28
This is a fertiliser recommendation, not a quote. The prices shown are indicative only, and are exclusive of GST. On acceptance of a recommendation a sales	exclusive of GST. On acceptance	ce of a recommendation a sales	
order confirmation will be issued; this will show pricing on the day of issue. Fertiliser prices are subject to change; customers will be invoiced based on prices	e subject to change; customers will	Il be invoiced based on prices	

0 --0 ruling on day of delivery

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- Low application rates (<200 kg/ha) will reduce the risk of fluorosis

- Defer P-fertiliser applications away from early spring when stock have high feed demand and are under stress, and where pasture covers are low

Lime on Non-Effluent area only at 400kg/ha.

	Total \$		\$1,144.27		\$423.60		\$205.20	\$1,773.07
	\$/Ha		\$381.42		\$141.20		\$68.40	
	Crt/Sprd (\$/T)		\$0.00	4.4.5	\$0.00		\$0.00	
	Total \$ ((Prod)		\$1,144.27		\$423.60		\$205.20	\$1,773.07
	\$/Tonne (Prod)		\$726.52		\$706.00		\$684.00	
Usaye.	% of Kg	Delivery Date: Carrier: Spreader:	76 19 47.62 95	Delivery Date: Carrier: Spreader:	100 100	Delivery Date: Carrier: Spreader:	100 100	2.475 tonnes
	Na		39		0		0	39
	Ca		0		0		0	• •
	S Mg nutrient / ha)		0		0		0	• •
	S nutrie		38		0		0	38
	kg (Kg		40		40		0	80
	٩.	ore	32	ore	0	ore	0	32 0
	0	tautau ent St	62	tautau ent Sto	55	tautau ent Sto	46	163 0
		PGG Wrightson Otautau Winton Consignment Store	Cropzeal 16N Agriculture Coarse Salt 1200kg Boron 15% Total tonnes: 1.575	PGG Wrightson Otautau Winton Consignment Store	<	PGG Wrightson Otautau Winton Consignment Store	s: 0.300	ysis: :e:
	Product	Merchant: Store:	Cropzeal 16N Agriculture Co Boron 15% Total tonnes:	Merchant: Store:	SustaiN 20K Total tonnes:	Merchant: Store:	SustaiN Total tonnes:	Block Analysis: Maintenance:
	Kg/Ha		400.000 100.000 25.000 525.000		200.000 200.000		100.000 100.000	
	Application	Base Dressing	Tot App Rate/Ha:	Side Dressing - Jan	Tot App Rate/Ha:	Side Dressing - Mar	Tot App Rate/Ha:	

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\$139,650.19

\$139,650.23

268.18 tonnes

Recommendation Totals:

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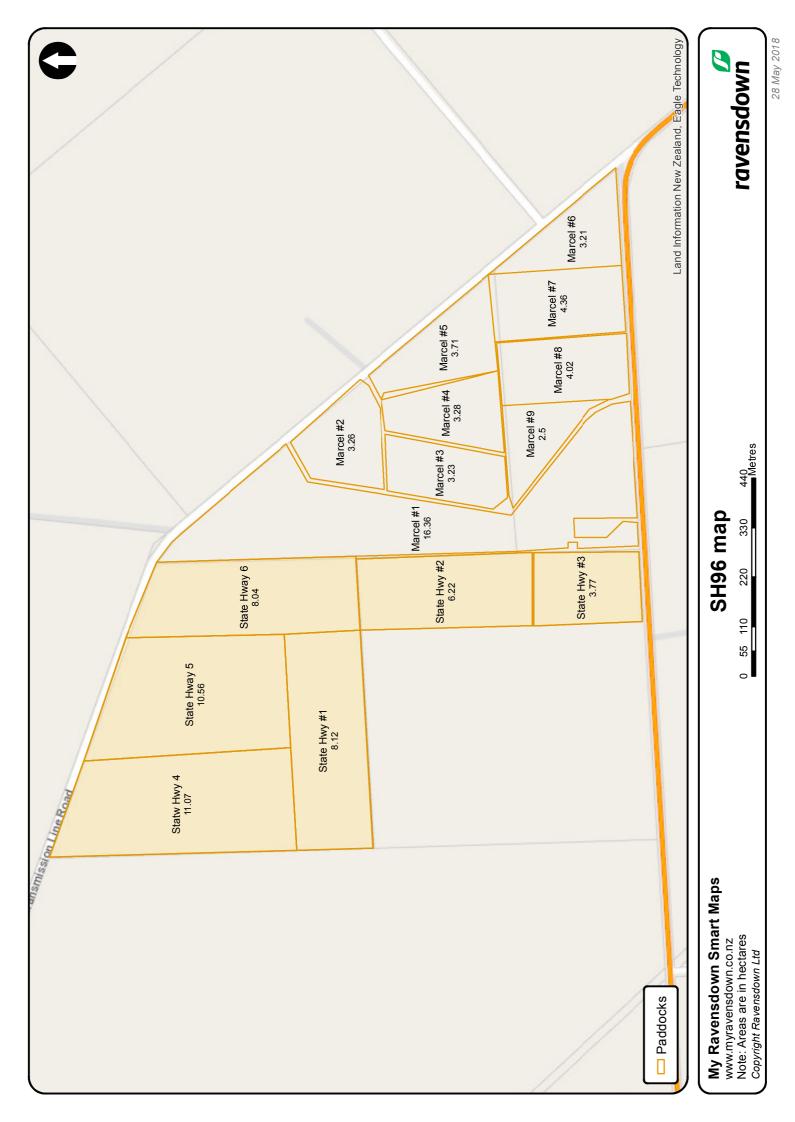
Should you choose to disregard the above principals, the fertiliser application practice you undertake is done so at your own risk. Managing P-fertiliser applications based on the following principals will reduce the risk of fluorosis,

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 - Avoid applying P-fertilisers when the pasture is damp (e.g. on a morning dew) - Well-granulated fertiliser products are less likely to adhere to plant leaves
 - Low application rates (<200 kg/ha) will reduce the risk of fluorosis

- Defer P-fertiliser applications away from early spring when stock have high feed demand and are under stress, and where pasture covers are low

Maintenance Lime should be applied to the Non-effluent area only at 400kg/ha.



Nutrient summary report

WOLDWIDE FARM LTD - 60842383 Query range: 01 Jun 2013 to 28 May 2018

Name	Date	Area	Product	Rate	Z	Ρ	К	S	Ca	Mg
		(ha)		(kg/ha or l/ha)	kg/ha	kg/ha	kg/ha	kg/ha	kg/ha	kg/ha
State Hway 5	01/04/2014	10.1	Urea	89	41		ı			
	02/09/2014	10.2	Non-Ravensdown product *	538			ı		I	
	18/09/2014	10.2	BAN-Urea	110	50	ı	I			1
	29/10/2014	10.2	BAN-Urea	161	74	I	I		I	ı
	30/12/2014	10.1	BAN-HIGH ANALYSIS *	213		ı	ı		I	
	18/02/2015	10.2	-NON-	108	ı	ı	I			1
			RAVENSDOWN PRODUCT *							
	04/04/2015	10.2	BAN-Urea	80	37	ı	I			1
	02/09/2015	10.1	Ammo 36 + Sel	150	53	ı	I	14		1
	23/09/2015	10.1	Urea	156	72		ı			
	22/10/2015	9.9	POST SILAGE	377	71	6	51	11	20	6
	17/11/2015	10.1	UREA	79	36	I	I		I	I
	10/12/2015	10.1	CUT 2 DRESSING	670	66	6	51	11	131	8
	02/02/2016	10.2	UREA	160	74	ı	I		ı	1
	24/03/2016	10	20 POT SUP FLEXI-	291	33	15	21	19	34	4
	31/08/2016	9.8	REA	70	32		1			
	18/10/2016	10	Marcel Post 1st cut	375	100	21	32	14		
	07/12/2016	0.5	Marcel post 2nd Cut	315	76	20	30	13		1
	09/12/2016	10	SH96/Horner 2nd Post Cut	214	33	12	ı	15	27	4

ravensdown 🕼

Page 1 of 5

	30/01/2017	9.7	Gladfield Post 3rd Cut	240	49	22	33	-		
	21/03/2017	9.8	B	106	49	1	1	ı	1	
	Area weighted total				831	84	179	81	202	24
State Hway 6	01/04/2014	7.4	Urea	90	41	I	1	I	I	
	02/09/2014	7.7	Non-Ravensdown product *	543	ı	I	1	·	ı	
	18/09/2014	7.8	ď	112	52	ı		ı	1	
	29/10/2014	7.6	BAN-Urea	158	73	I		ı	1	
	30/12/2014	7.6	BAN-HIGH ANALYSIS *	213	ı	I	I	I	ı	
	18/02/2015	7.6		109	I	I	I	I	I	
			RAVENSDOWN PRODUCT *							
	04/04/2015	7.6	BAN-Urea	80	37	ı			1	
	27/10/2015	7.5	FODDER BEET	1336	I	24	I	29	438	
	29/10/2015	7.7	FODDERBEET STARTER	682	17	12	70	თ		
	25/10/2016	7.7	WINTON FB BASE MIX 2016	614	62	39	92	34	ı	-
	06/12/2016	7.7	4 - 6 WEEK DRESSING	252	75	ı	38	I		
	02/11/2017	7.8	WINTON FB BASE MIX 2017	632	64	40	95	35	1	-
	02/11/2017	7.5	AGLIME	1057	I	I	I	I	380	I
	Area weighted total				402	110	284	102	765	2
State Hwy #1	01/04/2014	7.8	Urea	88	41	I	I	I	I	
	02/09/2014	7.9	Non-Ravensdown product *	511	1	ı	ı	ı	1	
	18/09/2014	ω	BAN-Urea	101	47	I	I	I	I	
	29/10/2014	8	BAN-Urea	158	73	I	1	1	I	

Page 2 of 5

	30/12/2014	7.9	BAN-HIGH ANALYSIS *	206	ı	ı	ı		ı	I
	18/02/2015	8	NON- RAVENSDOWN PRODUCT *	102	1	1			ı	
	04/04/2015	8	BAN-Urea	76	35	I	1	I	I	ı
	02/09/2015	7.5	Ammo 36 + Sel	145	52	ı		14	I	
	23/09/2015	7.8	Urea	149	69	1		ı	ı	
	22/10/2015	7.5	POST SILAGE	390	74	10	53	12	21	6
	17/11/2015	7.9	UREA	81	37	I	ı	I	I	1
	10/12/2015	8	CUT 2 DRESSING	682	67	6	52	11	133	8
	02/02/2016	7.9	UREA	165	76	I		I	ı	1
	24/03/2016	7.9	20 POT SUP FLEXI- N	284	32	15	21	18	33	4
	31/08/2016	7.9	REA	70	32	I		I	1	-
	18/10/2016	7.8	Marcel Post 1st cut	368	98	21	31	13	I	ı
	09/12/2016	7.9	SH96/Horner 2nd Post Cut	216	33	12	I	15	27	4
	30/01/2017	7.9	Post 3rd	224	46	20	30	1	ı	I
	21/03/2017	7.9		103	48	I		I	I	I
	Area weighted total				827	84	179	81	209	25
State Hwy #2	05/08/2013	5.5	SMIX	302	62	15	1	18	34	
	23/10/2013	6.1	Other Product *	1427						
	23/10/2013	6.1	Other Product *	1427	I	I	I	I	I	
	20/11/2013	6.1	Urea	320	147	I	I	I	I	
	01/04/2014	9	EX BARLEY S.H.96	727	49	43	69	53	96	
	18/09/2014	6.1	BAN-Urea	85	39	I	I	I	I	
	05/11/2014	5.8	BAN-High Analysis *	657	1	I	I	I	I	
	31/08/2016	5.7	UREA	70	32	I	I	I	I	1

Page 3 of 5

Instruction B Mediantestination Array and served print control C <thc< th=""> C C</thc<>		0100/01/01									
Area weighted total 438 66 94 149 300772013 35 Urea 122 61 1 1 22/10/2013 36 Onne Product* 1457 1 1 1 1 22/10/2013 36 Onne Product* 1457 1 1 1 1 22/10/2013 36 Onne Product* 1457 1 1 1 1 1 22/10/2013 36 Onne Product* 1457 1 </td <td></td> <td>09/12/2016</td> <td>5.9</td> <td></td> <td>218</td> <td>34</td> <td>12</td> <td>20 -</td> <td>15</td> <td>27</td> <td>4</td>		09/12/2016	5.9		218	34	12	20 -	15	27	4
3007/2013 35 Ulea 122 61 -		Area weighted total				438	86	96	94	149	4
2310/2013 3.6 Other Product* 1457 -<	State Hwy #3	30/07/2013	3.5	Urea	132	61					
2310(2013) 36 Other Product* 1457 1<		23/10/2013	3.6	Other Product *	1457			1	1		
2011/2013 35 Urea 31 152 1 <th1< th=""> 1 1</th1<>		23/10/2013	3.6	Other Product *	1457	-	-	-	-	-	-
01/04/2014 3.5 EXBRLEY S.H.96 79 67 73 55 100 1600-2014 3.6 BANUFeat 86 BANUFeat 86 40 1 2 1 1 1 5611/2014 3.2 BANUFeat 73 81 1		20/11/2013	3.5	Urea	331	152		-	-	-	
1606/2014 36 BAN-Urea 86 40 -		01/04/2014	3.5	S.H.96	759	51	45	73	55	100	
05/11/2014 33 BANHIgh Analysis 676 -		18/09/2014	3.6	BAN-Urea	86	40		I		I	
31/06/2016 3.2 UREA 73 33 -		05/11/2014	3.3	alysis *	676			ı			
18/10/2016 3.2 Marcel Post 1st cut 4/6 113 24 36 16 - 09/12/2016 3.2 SH96/Homer 2nd 2.4 35 13 - 15 28 09/12/2016 3.2 SH96/Homer 2nd 2.4 35 73 96 76 17 Area weighted total 10.7 Unea Urea 86 40 - - 26 17 28 01/04/2014 10.7 Non-Ravensdown 512 - <td></td> <td>31/08/2016</td> <td>3.2</td> <td>UREA</td> <td>73</td> <td>33</td> <td></td> <td>I</td> <td>ı</td> <td>ı</td> <td></td>		31/08/2016	3.2	UREA	73	33		I	ı	ı	
09112/2016 3.2 SH96Homer 2nd Post Cut 24 35 13 - 15 28 Area weighted total Area weighted total 433 73 96 78 117 01/04/2014 10.7 Non-Ravensdown 512 - - - - - - 147 02/09/2014 10.7 Non-Ravensdown 512 -		18/10/2016	3.2	st cut	426	113	24	36	16	1	
Hear weighted total 439 73 98 78 11 01/04/2014 10.6 Urea 86 40 2		09/12/2016	3.2	rner	224	35	13	I	15	28	4
		Area weighted total				439	73	98	78	117	4
	Statw Hwy 4	01/04/2014	10.6	Urea	86	40	-	-	-	-	-
		02/09/2014	10.7	Non-Ravensdown product *	512			I	ı	I	
		18/09/2014	10.8	BAN-Urea	103	48					
		29/10/2014	10.9	BAN-Urea	155	71		1			
10.9 NON- 108 -		30/12/2014	10.8	BAN-HIGH ANALYSIS *	206			·			
10.9 BAN-Urea 80 37 - - - - 10.8 Ammo 36 + Sel 148 53 - 14 - 10.9 Urea 148 68 - 2 - 10.7 POST SILAGE 399 75 10 54 12 22		18/02/2015	10.9	NON- RAVENSDOWN PRODUCT *	108		·	I	ı	ı	
10.8 Ammo 36 + Sel 148 53 - - 14 - 10.9 Urea 148 68 -		04/04/2015	10.9	BAN-Urea	80	37		I	I	ı	
10.9 Urea 148 68 - - - - - - - - - - - - - 10.7 POST SILAGE 399 75 10 54 12 22		02/09/2015	10.8	Ammo 36 + Sel	148	53		I	14	ı	
10.7 POST SILAGE 399 75 10 54 12 22		23/09/2015	10.9	Urea	148	68		I	I		
		22/10/2015	10.7	POST SILAGE	399	75	10	54	12	22	6

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Page 4 of 5

	0.02/11/14	0.0-		2	8					
	10/12/2015	10.9	CUT 2 DRESSING	665	65	6	51	11	130	8
	02/02/2016	10.9	UREA	159	73		I	ı	I	
	24/03/2016	10.8	20 POT SUP FLEXI- 275 N	275	31	14	20	18	32	4
	31/08/2016	10.7	UREA	66	30					
	18/10/2016	10.9	Marcel Post 1st cut	361	96	20	31	13	ı	1
	09/12/2016	10.8	SH96/Horner 2nd Post Cut	201	31	11		14	25	4
	30/01/2017	10.9	Gladfield Post 3rd Cut	240	49	22	33	1	I	
	21/03/2017	10.9	Urea	101	47		I	I	I	I
	Area weighted total				833	85	184	81	205	25
Weighted average ra	te based on applied	Weighted average rate based on applied areas and rates for selected areas	elected areas		677	88	181	86	285	17

Note: Total and average rates assume product applications cover effective area of paddock(s) selected.

This is dependent on positional accuracy of paddock boundaries

* The product that you have created, is missing nutrient values. This will affect any averages or totals in the Nutrient summary. Please go to the event concerned and add the nutrient values to the appropriate product. Nutrient summary report

WOLDWIDE FARM LTD - 60842383 Query range : 01 Jun 2013 to 29 May 2018

Name	Date	Area	Product	Rate	z	٩	К	S	Ca	Mg
		(ha)		(kg/ha or l/ha)	kg/ha	kg/ha	kg/ha	kg/ha	kg/ha	kg/ha
Marcel #1	09/10/2013	15.5	Ag Lime *	1121	1		ı	I		
	21/10/2013	15.7	BARLEY STARTER	422	51	57	68	3		1
	20/11/2013	15.2	Urea	326	150				,	
	01/04/2014	14.9	EX BARLEY S.H.96	746	50	44	71	54	66	1
	02/09/2014	15.5	Non-Ravensdown product *	566	1		ı		1	1
	18/09/2014	15.6	BAN-Urea	109	50		ı	ı		
	05/11/2014	14.9	BAN-High Analysis *	689	ı		ı			1
	14/10/2015	15.1	Cropmaster 15	402	60	40	40	31	ı	I
	17/11/2015	15.3	UREA	230	106		I	I	I	
	02/02/2016	15.2	UREA + 50% POT SUPER	492	75	15	82	18	33	
	24/03/2016	15.7	20 POT SUP FLEXI- N	299	34	16	22	19	35	4
	19/08/2016	15.4	MARCEL	341	78	22	33	17		1
	30/08/2016	15	Urea/Potash	219	69		35	I		
	18/10/2016	15.8	Marcel Post 1st cut	421	112	24	36	15		
	07/12/2016	15.7	Marcel post 2nd Cut	367	89	23	35	15		
	30/01/2017	15.5	Gladfield Post 3rd Cut	254	52	23	35	7	T	
	21/03/2017	15.7	Urea	108	50		I	I	1	1
	27/09/2017	14.5	CROPMASTER DAP 166 BULK	166	29	33	1	7	I	I

	02/11/2017	6.3	WINTON FB BASE MIX 2017	651	65	42	88	36		-
	02/11/2017	6.2	AGLIME	1063	-	1	1	1	383	1
	Area weighted total				1019	295	466	178	299	4
Marcel #2	05/08/2013	2.9	SMIX	291	59	15		18	32	
	18/10/2013	ю	MARCEL 1ST CUT	559	103	20	56	25	45	
	09/12/2013	3.2	MARCEL POST 2ND CUT	452	124	23	56	1	I	
	23/01/2014	3.1	POST 3RD CUT	632	67	33	61	40	73	
	17/03/2014	3	Urea	72	33					
	02/09/2014	3.1	Non-Ravensdown product *	560	ı		·	ı	I	
	18/09/2014	3.1	BAN-Urea	112	51	ı	1	1	ı	
	29/10/2014	3.1	Ban-Urea	272	125	I	ı	ı	I	
	30/12/2014	3.2	BAN-HIGH ANALYSIS *	229	ı			I	ı	
	18/02/2015	3.1	NON- RAVENSDOWN PRODUCT *	110	ı				·	
	04/04/2015	3.1	BAN-Urea	84	39					
	01/10/2015	2.7	jzw - AMM SE	152	54		1	15		
	27/10/2015	3.1	FODDER BEET	1319	ı	24	1	29	432	
	29/10/2015	3.1	FODDERBEET STARTER	716	18	12	73	o		
	25/10/2016	3.1	WINTON FB BASE MIX 2016	642	65	41	97	35	ı	-
	06/12/2016	3.2	4 - 6 WEEK DRESSING	256	77		39			
	30/04/2018	3.1	UREA BULK	78	36					
	Area weighted total		_		801	158	366	160	545	-
Marcel #3	05/08/2013	3	SMIX	281	57	14		17	31	

Page 2 of 8

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	18/10/2013	m	MARCEL 1ST CUT	541	66	19	54	24	43	
	09/12/2013	3.2		486				1	1	
	23/01/2014	3.1	POST 3RD CUT	625	66 (32	60	40	72 -	
	17/03/2014	3.1	Urea	80	37 .					
	02/09/2014	3.1	Non-Ravensdown product *	570			ı	·		
	18/09/2014	Э	BAN-Urea	110	50	1		ı		
	29/10/2014	3.1	Ban-Urea	276	127	1			1	
	30/12/2014	3.2	BAN-HIGH ANALYSIS *	243						
	18/02/2015	3.1	NON- RAVENSDOWN PRODUCT *	105			1	-		
	04/04/2015	3.1	BAN-Urea	91	42					
	01/10/2015	3.1	jzw - AMM SE	169	. 09			16	-	
	27/10/2015	3.1	FODDER BEET	1328		24	1	29	436 -	
	29/10/2015	3.1	FODDERBEET STARTER	684	17	12	70	б		
	25/10/2016	3.1	WINTON FB BASE MIX 2016	675	68	43	102	37	-	
	06/12/2016	3.2	4 - 6 WEEK DRESSING	259	78		39			
	30/04/2018	3.1	~	78	36					
	Area weighted total	-	-		836	163	374	166	558 1	
Marcel #4	05/08/2013	3.2	SMIX	306	63	15		19	34 -	
	18/10/2013	3.1	MARCEL 1ST CUT	563	103	20	56	25	- 45	
	09/12/2013	3.3	MARCEL POST 2ND CUT	490	134	24	61	-		
	23/01/2014	3.2	POST 3RD CUT	649	69	34	62	41		
	17/03/2014	3.2	Urea	73	34			-		
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Page 3 of 8

	02/09/2014	3.2	Non-Ravensdown product *	558	ı	I	I	ı	1	
	18/09/2014	3.2	BAN-Urea	119	55					
	29/10/2014	3.2	Ban-Urea	304	140	1				
	30/12/2014	3.2	BAN-HIGH ANALYSIS *	227	·		ı			
	18/02/2015	e	NON- PAVENSDOWN	122					1	
	04/04/2015	ю	BAN-Urea	94	43	ı	ı			
	01/10/2015	2.8	jzw - AMM SE	168	60	ı	ı	16		
	27/10/2015	3.2	FODDER BEET	1451	ı	26	ı	32	476 -	
	29/10/2015	3.2	FODDERBEET STARTER	706	18	12	72	0		
	25/10/2016	3.3	WINTON FB BASE MIX 2016	675	68	43	102	37	-	
	06/12/2016	3.3	4 - 6 WEEK DRESSING	260	78	·	40			
	30/04/2018	3.2	UREA BULK	75	35	I	1	1		
	Area weighted total				871	172	387	175	615 1	
Marcel #5	05/08/2013	3.4	SMIX	305	62	15	1	19	34 -	
	18/10/2013	3.4	MARCEL 1ST CUT	595	109	21	59	26	48 -	
	09/12/2013	3.5	MARCEL POST 2ND 467 CUT	467	128	23	58	-		
	23/01/2014	3.6	POST 3RD CUT	678	72	35	65	43		
	17/03/2014	3.4	Urea	75	34					
	02/09/2014	3.6	Non-Ravensdown product *	591			1			
	18/09/2014	3.5	BAN-Urea	112	51		I		1	
	29/10/2014	3.4	Ban-Urea	293	135		·		1	

14	
24 - 29	429 -
13 76 10	
40 95 34	-
- 37 -	
160 366 164	538 1
15 - 18	34 -
27 27 21	1
	1
41 41 32	
15 81 18	32 -
15 21 19	34 4
22 33 17	
- 32 -	
25 38 16	
	38 33 21 33 - 4

Page 5 of 8

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	07/12/2016	n	Marcel post 2nd Cut	357	86	23	34	15	-	
	30/01/2017	3	Gladfield Post 3rd Cut	237	49	22	32	7		_
	21/03/2017	3	Urea	106	49	I	1	I		
	27/09/2017	2.9	CROPMASTER DAP 158 BULK	158	28	32		5		
	Area weighted total				951	220	319	148	94	4
Marcel #7	05/08/2013	4.2	SMIX	274	56	14	1	17	30	
	06/11/2013	3.9	Cropmaster 15	249	38	25	25	19	1	
	10/01/2014	4.1	Urea	149	68	I	ı	I	1	
	03/12/2014	4.1	Non-Ravensdown product *	304	ı		1	I		
	06/01/2015	4	BAN-Urea	149	69	ı	1	I	,	_
	14/10/2015	4.2	Cropmaster 15	374	56	37	37	29	1	_
	17/11/2015	4.1	UREA	208	96	I	ı	I	1	_
	02/02/2016	4.2	UREA + 50% POT SUPER	464	71	14	77	17	31	
	24/03/2016	4.1	20 POT SUP FLEXI- N	288	32	15	21	18	33	4
	19/08/2016	4.1	MARCEL	332	76	21	32	16	1	
	30/08/2016	4.1	Urea/Potash	199	63	I	31	I	1	
	18/10/2016	4.1	Marcel Post 1st cut	394	105	22	33	14	1	
	07/12/2016	4.1	Marcel post 2nd Cut	328	79	21	31	14		
	30/01/2017	4.1	Gladfield Post 3rd Cut	236	49	21	32	-		
	21/03/2017	4.1	Urea	103	47	I	I	I	1	
	27/09/2017	4	CROPMASTER DAP BULK	165	29	33	1	7		
	Area weighted total	-			879	210	303	139	7 06	4
Marcel #8	05/08/2013	3.8	SMIX	277	56	14	I	17	31 -	

	06/11/0010	2.6		265		36	30			
	20102/11/2013	0.0		203			0			
	+107/10/01	0.0		00						
	03/12/2014	3.8	Non-Ravensdown product *	321			1	-	I	-
	06/01/2015	3.8	BAN-Urea	157	72		-	-		
	14/10/2015	3.9	Cropmaster 15	381	57 57	38	38	29		
	17/11/2015	3.9		210	97					
	02/02/2016	3.9	UREA + 50% POT SUPER	469	72	14	78	17	31	
	24/03/2016	3.8	20 POT SUP FLEXI- N	293	33	15	21	19	34	4
	19/08/2016	3.8	MARCEL	328	75	21	32	16	ı	ı
	30/08/2016	3.8	Urea/Potash	206	65		32	1		
	18/10/2016	3.9	Marcel Post 1st cut	386	103	22	33	14	I	
	18/10/2016	0.3	Marcel Post 1st cut	355	95	20	30	13	ı	
	07/12/2016	3.9	Marcel post 2nd Cut	336	81	21	32	14	I	
	30/01/2017	3.9	Gladfield Post 3rd Cut	240	49	22	33	-		
	21/03/2017	3.9	Urea	106	49			ı		
	27/09/2017	3.7	CROPMASTER DAP 174 BULK	174	31	35	I	2	ſ	
	Area weighted total				920	219	315	144	92	4
Marcel #9	05/08/2013	2.2	SMIX	292	60	15		18	32	
	06/11/2013	2.2	Cropmaster 15	293	44	29	29	23	I	I
	10/01/2014	2.3	Urea	169	78			ı	ı	ı
	03/12/2014	2.3	Non-Ravensdown product *	358					I	
	06/01/2015	2.3	BAN-Urea	186	85	I	I	I	I	I
	14/10/2015	2.3	Cropmaster 15	390	58	39	39	30	I	I
	17/11/2015	2.3	UREA	219	101	1	1	ı		ı

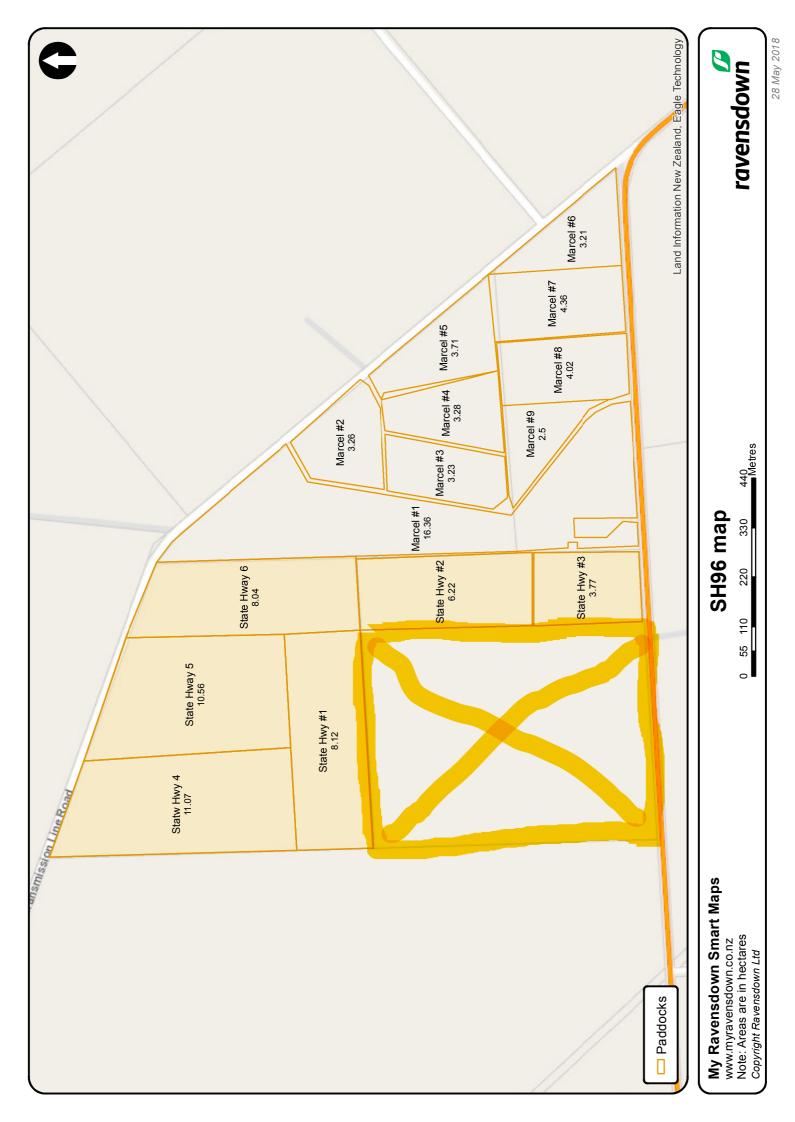
Page 7 of 8

3	314	163	389	229	928		elected areas	areas and rates for se	Weighted average rate based on applied areas and rates for selected areas	Weighted average r
4	93	146	322	214	940				Area weighted total	
				1	35	76	UREA BULK	0.3	30/04/2018	
1	1	N	1	33	67	165	CRUPIMASTER DAP 165 BULK	1.7	21/09/2011	
					2		5			
1	1	1	1	1	53	115	Urea	2.3	21/03/2017	
							Cut			
1		+	36	24	54	263	Gladfield Post 3rd	2.3	30/01/2017	
1		15	34	22	85	354	Marcel post 2nd Cut	2.3	07/12/2016	
1	1	15	34	23	107	402	Marcel Post 1st cut	0.5	18/10/2016	
1	1	16	37	25	116	435	Marcel Post 1st cut	2.1	18/10/2016	
1	1	ı	36	,	72	229	Urea/Potash	2.2	30/08/2016	
1	1	17	32	21	77	334	MARCEL	2.2	19/08/2016	
5	37	20	23	17	36	320	20 POT SUP FLEXI- 320 N	2.2	24/03/2016	
	33	18	82	15	76	493	UREA + 50% POT SUPER	2.3	02/02/2016	

Note: Total and average rates assume product applications cover effective area of paddock(s) selected.

This is dependent on positional accuracy of paddock boundaries

* The product that you have created, is missing nutrient values. This will affect any averages or totals in the Nutrient summary. Please go to the event concerned and add the nutrient values to the appropriate product.



Cain Duncan

From:	Kieran Anderson <kieran.anderson@ravensdown.co.nz></kieran.anderson@ravensdown.co.nz>
Sent:	Thursday, 14 June 2018 11:39 a.m.
То:	Cain Duncan
Cc:	Abe de Wolde
Subject:	Woldwide farms fertiliser - 2013/14 season
Attachments:	Parent Customer Sale Summary (7).xlsx

Gday Cain

Attached is report of fertiliser applied in the 2013/14 season under Woldwide farms which this block (X on map) was under then.

I have highlighted the fertiliser dispatched to the SH96 block which Abe confirmed this area was part of. This part (X) of the SH96 block was bang on 30ha. The numbers highlighted in orange are orders that correspond to 30ha orders (apart from the first order 17.3T). Mixes are as below. I am asking our spreading guys to look back into the archives of the spreading info to confirm these for me.

August mix 17.31T - Spread rate 270kg/ha area 64 ha – this mix would have gone across majority of SH96 block.

- 150kg/ha Superphosphate
- 120kg/ha Urea

October mix 11.5T - Spread rate 380kg/ha area 30ha – (the other 24T order on this month was at spread rate 500kg/ha – 48ha, so again the rest of the SH96 block)

- Urea 180kg/ha
- DAP 80kg/ha
- Potassium Chloride 100kg/ha

December mix 50.03T - spread rate 860kg/ha

- Lime 500kg/ha
- Urea 180kg/ha
- DAP 80kg/ha
- Potassium Chloride 100kg/ha

January mix 11.11T – Spread rate 370kg/ha

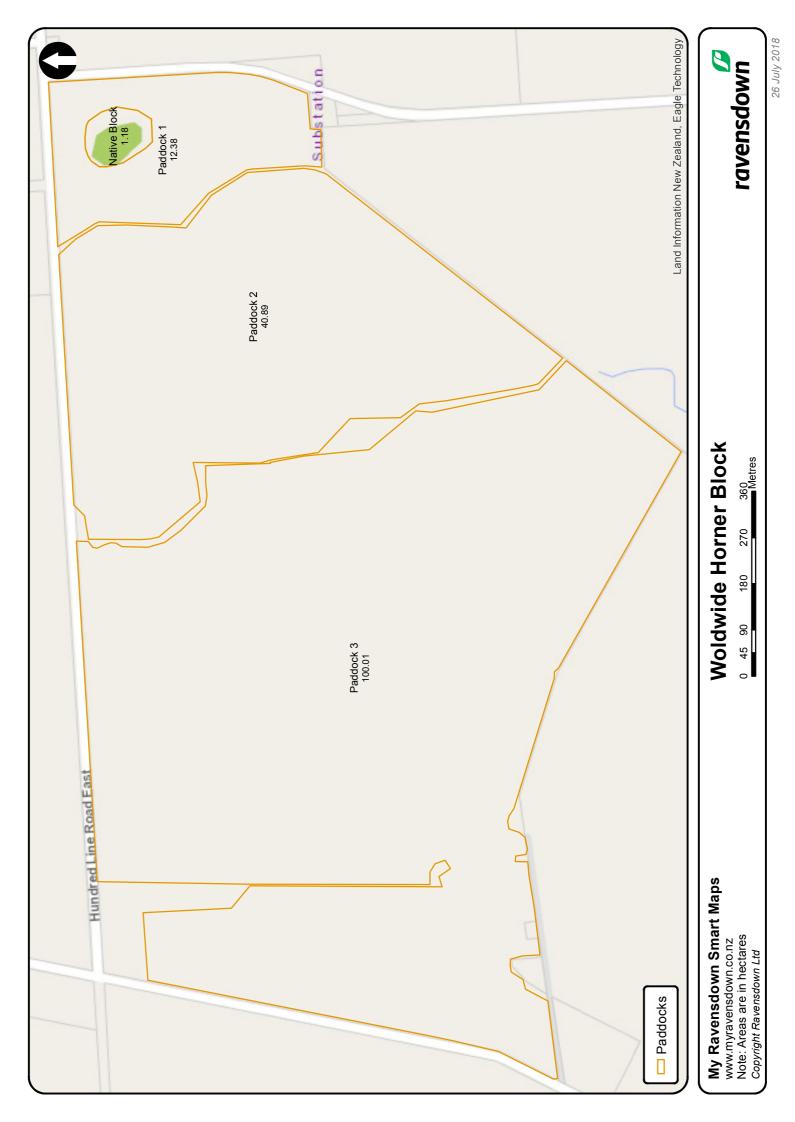
- Superphosphate 150kg/ha
- Urea 120kg/ha
- Potassium Chloride 100kg/ha

Hopefully this makes sense. Any questions let me know.

Cheers Kieran

This message has been scanned for malware by Websense. <u>www.websense.com</u>

mer	Parent Customer Sale Transactions		l			l	l	Quantity	~	l	l	l	
Item #	# Item Description	MOU	۱ŋ	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Total
E WOL	60848385 DE WOLDE GROUP HOLDING ACCOUNT		-	52	9	102	18	56	25	13	15	31	319
E WOL	DE WOLDE GROUP HOLDING ACCOUNT		-	52	9	102	18	56	25	13	15	31	319
OLDW	60842383 WOLDWIDE FARM LTD - DE WOLDE A & J J		-	52	9	102	18	56	25	13	15	31	319
000	0001930 SODIUM CHLORIDE G22 COARSE SI	MT			1.20								1.20
300	3004600 CROPMASTER DAP BORATE 46 BULK	MT					3.60	0.60					4.20
430	4300000 UREA BULK	MT	0.50		4.30		14.52		2.61		14.81	4.45	41.19
934	9343953 tzd - HORNER BLOCK	MT		34.67									34.67
934	9343954 tzd - STATE HIGHWAY 96	MT		17.31									17.31
935	9351967 SH96 Post 1st cut + Selinium	MT				24.01							24.01
935	9352418 Barley Starter	MT				14.51							14.51
935	9353255 SH96 Post 1st cut + Selinium	MT				11.50							11.50
935	9353256 Post 1st Cut + Se	MT				41.12							41.12
935	9353266 Marcel post 1st cut + Se	MT				7.00							7.00
935	9353948 Barley Starter	MT				3.71							3.71
936	9362544 Marcel Post 2nd Cut	MT						5.60					5.60
936	9362546 Post 2nd Cut	MT						50.03					50.03
936	9367391 SH96 Post 3rd Cut	MT							11.11				11.11
936	9367406 Marcel Pasture - Post 3rd Cut	MT							7.33				7.33
936	9367681 JXR - turnip mix pdk 8	MT							3.90				3.90
936	9369651 EX WHOLE CROP FEB 2014	MT								13.29			13.29
937	9374524 UNDER SOWN HORNERS CROP	MT										9.15	9.15
937	9374532 EX BARLEY S.H.96	MT										17.71	17.71



Nutrient summary report

WOLDWIDE FARM LTD - 60842383 Query range : 01 Jun 2016 to 26 Jul 2018

Name	Date	Area	Product	Rate	z	٩	×	S	Ca	Mg
		(ha)		(kg/ha or l/ha)	kg/ha	kg/ha	kg/ha	kg/ha	kg/ha	kg/ha
Paddock 1	18/08/2016	10.5	HORNER BLOCK	286	81	23	1	18	ı	ı
	31/08/2016	10.5	UREA	73	34	ı	ı	ı	ı	I
	11/10/2016	10.8	super / urea	408	70	23	,	28	51	ı
	11/10/2016	10.9	Ag Lime	1069	I	I	1	ı	385	ı
	09/12/2016	10.4	SH96/Horner 2nd Post Cut	231	36	13		16	29	Ŋ
	31/01/2017	10.5	Gladfield Post 3rd Cut	241	50	22	33	7		
	23/03/2017	10.7	UREA BULK	108	50		,	,		1
	15/08/2017	9.9	AMMO36 + SE	167	59	1	1	16	ı	ı
	07/09/2017	10.5	UREA BULK	108	50	ı	1	ı	ı	ı
	26/10/2017	8.8	Ag Lime	1545	ı	ı	1	ı	556	ı
	31/10/2017	10.5	POST DRESS CUT	387	103	22	33	14	ı	I
	15/12/2017	10.6	GLadfield post 2nd Cut	336	81	21	32	13		
	15/01/2018	10.3	UREA / SOA / KCL	217	61	ı	27	12	1	ı
	06/03/2018	10.6	POST HARVEST MIX	328	80	22	44	7		·
	09/04/2018	10.9	UREA BULK	118	54	I	1	I	I	I
	Area weighted total				687	124	143	101	802	4
Paddock 2	18/08/2016	39.2	HORNER BLOCK	271	77	22	ı	17	1	I
	31/08/2016	38.7	UREA	71	32	I	I	I	ı	I
	11/10/2016	39.7	super / urea	377	65	21		26	47	ı

	4	I	1			1		1			ı		4	ı	,	7	ω	,	,	4	ı
376	27					574	571	563					932		,	47	49	370	382	27	1
	15	.	ı	16		ı		1	12	-	~		83	16		26	27	I	I	15	7
		32	1	1		1		ı	26	42	44		96	I		1	1	I	ı	1	31
	12	21		,				1	,	21	22		93	21	,	21	22	1	1	12	21
	33	48	48	59	49	ı		1	59	76	79	49	571	76	32	59	61	I	ı	33	47
1045	212	234	104	164	106	1594	1587	1565	210	312	327	107		268	70	379	395	1027	1060	215	228
AGLIME	SH96/Horner 2nd Post Cut	Gladfield Post 3rd Cut	UREA BULK	AMMO36 + SE	UREA BULK	AGLIME	Ag Lime	Ag Lime	UREA / SOA / KCL	POST HARVEST MIX	POST HARVEST MIX	UREA BULK		HORNER BLOCK	UREA	SH96/Horner 1st Post Cut	SH96/Horner 1st Post Cut	Ag Lime	Ag Lime	SH96/Horner 2nd Post Cut	Gladfield Post 3rd Cut
35.9	38.9	38.7	39.8	38	39.3	3.2	16.3	18.8	38.8	39.8	0.1	39.9		95.1	96.2	46.4	49.2	38.5	18.6	96.2	27.7
12/10/2016 3	09/12/2016 3	31/01/2017 3	23/03/2017 3	15/08/2017 3	07/09/2017 3	26/10/2017 3	26/10/2017	26/10/2017	15/01/2018 3	06/03/2018 3	06/03/2018	10/04/2018	Area weighted total			07/10/2016	07/10/2016 4	07/10/2016 3	11/10/2016 1	09/12/2016	31/01/2017 2
														Paddock 3							

	31/01/2017	67.2	Gladfield Post 3rd Cut	241	50	22	33	1		
	23/03/2017	98.2	UREA BULK	105	48		1	-		
	15/08/2017	37.6	AMMO36 + SE	159	57	ı	1	15		ı
	15/08/2017	57.9	AMMO36 + SE	160	57	I	1	15	1	
	07/09/2017	97.7	UREA BULK	105	48	ı	1			
	26/10/2017	97.9	AGLIME	1564	I	ı	1		- 263	
	31/10/2017	3.3	POST DRESS CUT	378	101	21	32	14	1	
	29/11/2017	93.2	SUL FLE POT	433	54	23	16	40	52 7	7
	15/12/2017	3.5	2nd	338	82	21	32	13		
	15/01/2018	18.5	UREA / SOA / KCL	205	57		26	12		
	15/01/2018	78.7	UREA / SOA / KCL	209	59		26	12		
	06/03/2018	11	POST HARVEST MIX	306	74	20	41	1		
	06/03/2018	87.1	POST HARVEST MIX	316	77	21	42	1	1	
	09/04/2018	27.2	UREA BULK	107	49		,			
	09/04/2018	37.7	UREA BULK	110	50	ı	1			
	09/04/2018	19.8	UREA BULK	109	50	I	I	1	1	
	10/04/2018	8.6	UREA BULK	101	46	I	I			
	Area weighted total				623	117	115	122	885	18
Weighted average ra	Weighted average rate based on applied areas and rates for selected areas	areas and rates for su	elected areas		614	111	112	110	891	13

Note: Total and average rates assume product applications cover effective area of paddock(s) selected. This is dependent on positional accuracy of paddock boundaries